AMCCC 26 August 2009

MEMORANDUM FOR Office of the Army General Counsel, ATTN: Ms. Stephanie Barna, 104 Army Pentagon, Washington, D.C. 20310

SUBJECT: Whistleblower Investigation, Office Of Special Counsel, Case File No. DI-00-1499

INTRODUCTION.

This Memorandum contains my review and analysis of my interview with Mr. Clarence N. Daniels. I conducted the interview at the request of the Office of the Army General Counsel. The interview was held on 14 and 15 July 2009, at Redstone Arsenal, Alabama. Attached is the transcript of that interview which contains documents that were furnished by Mr. Daniels during the course of that interview marked as Exhibits 1-22. Also included with the transcript and exhibits is a letter from Mr. Daniels to me dated July 23, 2009, with additional documents at TABs A-G that Mr. Daniels provided after the interview.

In preparation for the interview, I reviewed the Office of Special Counsel (OSC) referral letter to the Secretary of the Army, August 20, 2003; Army Report to OSC, July 21, 2008, and Army Report to OSC, dated January 5, 2009, (hereinafter referred to as Army Report 1 and Army Report 2, respectively). I also reviewed a Letter from Mr. Clarence Daniels to the U.S. Office of Special Counsel, March 11, 2009, with TABs marked "A-P" as well as a March 17, 2009 e-mail message to OSC, Subject: False/misleading statements and omissions found in defective DA Secretary Report of Investigation of DI-00-1499.

The interview addressed each of the six allegations raised by Mr. Daniels as described in the August 20, 2003, referral letter from OSC. This memorandum which addresses each of these allegations is intended to supplement the Army Report, not replace it.

ALLEGATION 1. Unauthorized Technical Direction Letters (TDLs).

Mr. Daniels asserted that the issuance of certain TDLs in support of the Multiple Launch Rocket System (MLRS) program were unauthorized and outside the scope of the Industrial Engineering Services contracts under which those TDLs were placed. He suggested that the effort associated with these TDLs should have been placed under existing fixed price production contracts or existing research & development contracts rather than Industrial Engineering Services (IES) contracts.

When questioned during the interview as to the basis for his assertions that these efforts were unauthorized and outside the scope of the IES contract, Mr. Daniels was unable to articulate any reasonable basis to support his assertions. For example, Mr. Daniels stated that his objection to issuance of TDL TR 99-001 for a Low Cost Reduced Range Practice Rocket (LCRRPR) under IES contract DAAH01-98-C-0157 was premised upon his assertion that there was no valid government requirement for the LCRRPR (Transcript page 16, lines 9-19, hereinafter referred to

Enclosure 1

as Tr. 16, L. 9-19). Mr. Daniels stated that since the government did not own the technical data package (TDP) for the Reduced Range Practice Rocket (RRPR) the government had no liability in maintaining or updating the TDP. The placement of this TDL was not premised upon any "liability" of the government for the TDP, but rather a bona fide Army requirement to "solve issues and problems" associated with the RRPR which the Army was producing to support MLRS training requirements (Army Report 1, 17-19 and Tab 19). It was clearly in the Army's best interest to acquire a cheaper and more effective training round (LCRRPR) regardless of "ownership of the TDP" and doing so through the initiation of an ECP under the IES contract was not legally objectionable.

Mr. Daniels also asserted that the issuance of this TDL was outside the scope of the IES contract (Tr. 16, L. 20-21). He supported that position by stating that the LCRRPR could have been submitted as a VECP to the government (Tr. 17, L. 2-3 and L. 13-14; Tr. 45, L. 3-20; Army Report 1, Tab 20). Mr. Daniels also stated the LCRRPR could not have been submitted as a VECP under a government contract because there was no "mandatory VECP provision" (Tr. 40, L. 9-17). Mr. Daniels also stated that the LCRRPR should have been done as a new requirement supported by a sole source determination (Tr. 44, L. 8-18). Then still later in the interview, Mr. Daniels stated that this effort could have been submitted under an appropriate production contract (Tr. 46, L. 5-13). Despite these somewhat contradictory statements, Mr. Daniels apparently had no objections to the submission of the LCRRPR as a VECP, but more importantly, neither did he have an objection to the Army contracting for this work on a sole source basis and paying Lockheed Martin (L-M) to perform the LCRRPR effort under a new contract. Mr. Daniels only consistent point throughout this discussion of the LCRRPR was his assertion that the work could not have been done under the IES contract since he believes that the LCRRPR work was "out of scope."

The determination whether particular work effort is within or outside the scope of a particular contract is largely a matter of judgment. The Army provided its rationale in support of the determinations that these TDLs were within the scope of the IES contract (Army Report 2, pages 12-16 and 21-24). Although Mr. Daniels may disagree with that judgment, the evidence contained in the Army Report provides a reasonable basis to conclude that those determinations are legally supportable.

Mr. Daniels offered Tr. Exhibits 2 and 3 to support his allegation that L-M had improperly charged costs to IES contracts, in particular IES contract 92-C-0243 (Tr. 26-34). Mr. Daniels specifically pointed to his Exhibit 2, at the page marked "40", to support this allegation (Tr. 28, L. 9-14). These documents are not what Mr. Daniels purports. First, Exhibit 2 which Mr. Daniels provided during the interview is dated 4 January 2003, as are all the attached pages, except for the page marked "40" which is dated 28 September 1992. Second, the activities reported on page 40 of Exhibit 2 appear to pertain to FY 86-88. The IES contract under which Mr. Daniels asserted L-M improperly charged costs related to the development of VECP 1423, i.e. DAAH01-92-C-0243, was not awarded until April 30, 1992. Third, the dollars that are associated with what Mr. Daniels claimed are improper costs being charged to the IES contract appear in the last column at page 40 in parentheses, "(1,400,000)." This typically indicates a

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deducted amount. The net total at the bottom of that page supports that interpretation. Finally, as Mr. Daniels pointed out, Exhibits 2 and 3 are documents that L-M prepared and submitted to the Army. These Exhibits appear to be reports that L-M delivered in accordance with their IES contract that track change proposal status throughout the MLRS program history, rather than reflecting development costs charged to this particular IES contract as alleged by Mr. Daniels. Even the title of Exhibit 2, "Thirty-Fifth Quarterly (emphasis added) ECP Cost Impact Report", refutes his assertion that the data in this report reflects cost actually charged to this IES contract that was awarded in April 1992. It also seems highly implausible that L-M would submit quarterly reports to the Army and Defense Contract Management Agency (DCMA) officials responsible for administering their contracts that contained such obvious evidence of gross mischarging if these reports were as Mr. Daniels' purports.

Mr. Daniels expressed a strong conviction that L-M engaged in a "continuous pattern of mischarges" (Tr.87, L. 5-8). He pointed to an internal L-M document in support of that conviction (Tr. 85-89 and Ex. 4). Exhibit 4 pertains to IES contract DAAH01-98-C-0157. While Mr. Daniels initially stated that the L-M disclosure in Exhibit 4 was "voluntary", he then indicated that he did not think it was voluntary (Tr. 87, L. 16-17), and then minutes later, states with certainty that he "had no doubt that it was not voluntary" (Tr. 88, L. 9-11). He also pointed to a Settlement Agreement that was reached with L-M in January 2005 as further evidence of rampant fraud (Tr. 57-59; Mr. Daniels' letter to OSC, 11 March 2009, Tab B). The Settlement Agreement resolved allegations of mischarging by L-M. These allegations concerned mischarging between cost reimbursement IES contracts and fixed price production contracts on the MLRS program. Contrary to frequent assertions by Mr. Daniels that appropriate audits were not conducted, Defense Contract Audit Agency (DCAA) did conduct an audit in support of that investigation leading to the eventual settlement. (Contract DAAH01-94-C-A005 was one of the production contracts subjected to that DCAA audit). Rather than supporting his generalizations that fraud is rampant and pervasive, these instances and the record presented by the Army Report demonstrate that the AMCOM acquisition officials acted responsibly in taking appropriate action in those circumstances where L-M failed to charge costs accurately to the proper contract.

During the interview, I asked Mr. Daniels whether he believed the Army Criminal Investigation Command (CID) had conducted a thorough investigation of possible mischarging by L-M (Tr. 347-356; see Tab 5, Army Report 1). At Tab 5, counsel provided a summary of CID's investigative efforts and the basis for the CID conclusion that, other than the costs associated with the Safety Assessment Report and costs incurred to correct some of the safety deficiencies with the launchers, the six allegations raised by Mr. Daniels were unfounded. Mr. Daniels admitted that he was not familiar with the information at Tab 5, that he had not even read the document at Tab 5 "completely" and that the first time he was reading this information was during the interview (Tr. 347, L. 11-16; Tr. 349, L. 16-22). Mr. Daniels acknowledged that he had been provided a copy of the Army's Report sometime in February 2009 (Tr. 339, L. 2-9). I pointed out to Mr. Daniels that CID, in addition to interviewing himself, had coordinated with the Defense Contracting Audit Agency (DCAA), the Department of Justice and the U.S. Attorney's Office for the Northern District of Alabama. When asked whether he still disagreed with the conclusion of the CID that there was no criminal offense committed regarding

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Allegation 1, Mr. Daniels replied, "... I just don't know because I have no idea what was the context of the investigation..." (Tr. 355, L. 16-21). It is my conclusion that the Army conducted appropriate investigation and review of this allegation and that this allegation is unfounded.

NOTE: Mr. Daniels' letter of July 23, 2009, and its referenced TABs (A-G) do not address this allegation.

ALLEGATION 2. Reimbursement for Voluntary Value Engineering Concepts

VECP 1450 concerned the RRPR. Mr. Daniels alleged L-M conducted this effort under IES contract DAAH01-92-C-0243 and not under the '89 MLRS production contract DAAH01-89-C-0336 as described by the Army in Report 1. Extensive evidence provided in the Army Report, however, supports the conclusion that L-M initially developed the RRPR as a voluntary VECP that L-M submitted to the Army and the Army eventually accepted under the '89 production contract. Both the L-M documentation as well as government records reflect that L-M initiated the development of the RRPR as an Independent Research and Development (IR&D) effort in fiscal year (FY) 88 and continued into FY 89 and FY 90 (Army Report 1, TABs 9, 10 and 12).

Mr. Daniels asserted that the RRPR was developed under the IES contract as an ECP with Army funding. He referenced TAB I of his March 11, 2009 letter to OSC as support for his assertion (Tr. 19-20). L-M initially submitted this VECP to the Army on October 28, 1991 (TAB 9). This initial submission was designated as VECP 1423. This initial submission was rejected by the Army, resubmitted by L-M, and then approved by the Army as VECP 1450 on March 27, 1992 (TAB 10). The contracting officer then incorporated VECP 1450 into the '89 production contract on July 10, 2002 (TAB 12). These facts and dates are also supported by documentation provided by Mr. Daniels (Tr. Exhibit 3, sheets 87 and 88.) These documents show that L-M initially developed the RRPR as a VECP and then submitted it to the Army under the '89 production contract, not under the IES contract as alleged by Mr. Daniels.

Negotiation memoranda provided by Mr. Daniels also support the Army's conclusion that this VECP was submitted and accepted by the Army under the '89 production contract and that L-M's development costs were reimbursed under the terms of the VECP clause of that contract (Letter to OSC, March 11, 2009, TAB G). These memoranda are Army records of discussions with L-M and also describe the Army's negotiation position at the time the contracting officer was finalizing the incorporation of VECP 1450 into the '89 production contract (Army Report 1, TABs 14 and 15). The memoranda show that the contracting officer at that time agreed to reimburse L-M up to \$4.8 million under the '89 production contract for L-M's costs in developing the RRPR VECP and that L-M would provide data rights (i.e. government purpose rights) for the RRPR (TAB G: Business Clearance Memorandum, 15 December 1994, Paragraph 2, Section IV, Section VIII, and Section IX; Memorandum for Record, 29 June 1995, para. 2.d.; Memorandum for Record, 20 July 1995, para. 14; Memorandum for Record, 23 October 1995). The subsequent contract modifications (Army Report 1, TABs 14 and 15) are consistent with the memoranda and support the Army's position that L-M developed this VECP under the production contract and not the IES contract as alleged by Mr. Daniels.

Mr. Daniels pointed to two other documents to support his conclusion that the VECP was reimbursed under the IES contract (Tr. Exs. 2 & 3). As discussed in Allegation 1, above, these are reports prepared under the IES contract that track various ECP and VECP activity being performed by L-M. The date of approval of VECP 1450 as reflected in these Exhibits is consistent with the date reflected in Army Report 1, Tab 11, i.e. 3/27/1993. This date predates the actual award of the IES contract itself, which was awarded to L-M on 30 April 1992. Neither document supports Mr. Daniels' conclusion.

There is no credible evidence to support Mr. Daniels allegation that L-M developed the RRPR as an ECP under the IES contract. The evidence contained in the Army Report as well as documents provided by Mr. Daniels are consistent with the Army's position that L-M developed this VECP, that the Army accepted it under the '89 production contract, and that the Army reimbursed L-M's costs for developing the RRPR pursuant to the terms of the VECP clause contained in the '89 production contract. The Exhibits referenced by Mr. Daniels do not support his position that L-M developed and was reimbursed for the RRPR under the IES contract. Rather, these Exhibits show that L-M was reporting all ECP and VECP activity being performed during the MLRS program. The terms of the IES contract required L-M to maintain configuration control of technical data related to the MLRS (Tab 22, Part III) and these documents are consistent with that requirement. Contrary to Mr. Daniels' assertions, however, these data do not necessarily reflect development costs being incurred under a particular IES contract, but rather provide an historical record of various change activity related to the total MLRS program.

As is common practice, after a VECP is approved and accepted under the terms of a production contract, an actual ECP is prepared so that the changes in technical data associated with the VECP can be incorporated into and reflected in various program documentation such as technical data packages, manuals, drawings and parts lists. It is also not infrequent that after an initial VECP is accepted and a formal ECP is prepared and incorporated into these documents, the configuration/design of the item that is the subject of the original VECP is modified or revised to improve performance, reliability or to otherwise maintain compatibility with other changes to the weapon's technical data that occur during the system's life cycle. These efforts would be consistent with the scope of work of the IES contract.

Mr. Daniels' reference to TAB I of his March 11, 2009 Letter to OSC is consistent with this process. Rather than offering evidence that the RRPR was developed and paid for under the IES contract, the transmittal letter at TAB I is consistent with the typical process wherein an approved VECP is subsequently prepared as an ECP to enable the Army to assure configuration control is maintained of various program documentation. Nothing in the evidence suggests that L-M initially developed the VECP under the IES contract or otherwise charged its development costs to that contract. All the documentation and evidence is consistent with the Army's position that the RRPR initially was developed by L-M at its own expense under its IR&D program and was submitted to and accepted by the Army under the VECP clause of the '89 production contract. Consistent with the terms of the VECP clause, the contracting officer appropriately

negotiated reimbursement of L-M's development costs, as reflected in contract modifications issued under the '98 production (Army Report 1, TABs 14 and 15).

In the OSC referral letter of 20 August 2003, Mr. Daniels asserted that the Army "...had not acquired any proprietary rights..." and that the Army allowed L-M to wrongfully assert that the RRPR and LCRRPR were developed at private expense (OSC Letter of Referral, page 5). The discussion by Mr. Daniels on these points does not support his allegations or refute the Army's position. The documentation shows that L-M initially developed the concept for the RRPR at its own expense under its IR&D program during FYs 88-90. As such, L-M (as is any other contractor conducting IR&D) is entitled to assert a proprietary interest in data developed under its IR&D program. The record also shows that the contracting officer engaged in significant negotiations with L-M to obtain greater rights to this data for government use (see Business Clearance Memorandum and related Memoranda for Record, Mr. Daniels' 27 July 2009 Letter, TAB G). The results of these negotiations led to an eventual contract modification under the '89 production contract in which the Army obtained government purpose rights for domestic manufacture of the MLRS (Army Report 1, TAB 14, para. H-52).

During the interview, Mr. Daniels acknowledged that if the RRPR had been developed by L-M under its IR&D program, that L-M would have proprietary rights to that data (Tr. 109, L. 2-7). It is only due to his mistaken belief that the development of the RRPR was paid for exclusively by the Army under the IES contract that Mr. Daniels asserts that the Army improperly failed to obtain rights to this data. Contrary to Mr. Daniels allegations, the Army approved, accepted and reimbursed L-M its development costs for that VECP under the '89 production contracts, not under the IES contract. During the interview, Mr. Daniels acknowledged that the Army had negotiated additional rights to this data (i.e. government purpose rights) under the terms of the H-52 provision of the '89 production contract, but he also added that he had no understanding generally of the term "government purpose rights" (Tr. 112, L. 8-19). Mr. Daniels then stated, that the additional government purpose rights which the Army had negotiated in H-52 "means nothing" since L-M was the only viable source in the United States (Tr. 113, L. 2-13).

Although it is true that the owner of proprietary data typically has a competitive advantage for production of items associated with that data, (an advantage that is neither unlawful nor considered unfair in government contracting), obtaining government rights to this data does give the Army the legal authority to conduct a competition. The decision at that time to obtain such rights during the negotiation of the VECP was a prudent course of conduct by the contracting officer. Whether exercised or not, having the right to competitively acquire goods or services does provide leverage to the contracting officer in future price negotiations with a sole source contractor. At the time these rights were obtained, the contracting officer apparently consulted with legal counsel and thoughtfully considered this course of action before deciding to acquire such rights (see Memoranda at TAB G of Mr. Daniels 23 July 2009 Letter.) Finally, as provided by the H.52 clause itself, this grant of government purpose rights was provided "...at no additional cost to the government." It should be noted that the end result of the Army's efforts to

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incorporate the VECP into Contract 89-C-0336 was a decrease in the contract price of over \$6 Million (Army Report 1, Tab 15).

While the Army has properly determined that the RRPR was developed as a VECP under the production contract and not as an ECP under the IES contract as alleged by Mr. Daniels, the Army acknowledged that there are particular data that L-M has improperly marked. (Army Report 1, pages 27 and 29). Army contracting officials are pursuing that matter with L-M (see Enclosure 1 to this Memorandum).

Mr. Daniels alleged that the Army improperly paid L-M a royalty for the use of technical data associated with the RRPR and/or LCRRPR. When asked whether he agreed with the Army position that there was no evidence of any improper payment, Mr. Daniels responded "I can't dispute that." (Tr. 134, L. 9-20). As pointed out in Army Report 1, pages 27-28, and FN. 52 at page 15, the language in the contract modification concerning the use of the term "royalty" may have been somewhat "inartful" and led to a misunderstanding of the nature of the Army's payment to L-M. Rather than constituting a royalty payment for the use of technical data, the Army actually paid L-M a lump sum for projected future savings associated with potential Foreign Military Sales, a payment that is authorized by the VECP clause of the contract. No additional evidence resulting from the interview or provided by Mr. Daniels thereafter substantiates this aspect of Allegation 2.

<u>ALLEGATIONS 3 and 4.</u> Acceptance of Nonconforming M270A1 Launchers/Safety Risks Posed by Fielded Launchers

Mr. Daniels alleged the Army accepted nonconforming launchers and fielded and deployed defective and unsafe MLRS M270A1 launcher systems into a "combat zone" (March 11, 2009 Letter to OSC, page 3). The Army does not dispute that launchers were conditionally accepted during the 2000-2002 time frame. The terms of these conditional acceptances are contained in letters and numerous Army documents, including modifications to contracts issued by Army contracting officers (Army Report 2, pages 31, 36-40; TAB 69; see also Tr. Exs. 8-15). These actions were taken after careful and appropriate deliberations by acquisition officials of the risks associated with the conditional acceptance of these launchers and reflected a prudent course of action that was intended to allow the program to proceed with appropriate test and evaluation of MLRS systems as well as soldier training on these systems. The program documentation (Army Report 2, TABs 79 and 81) is consistent with Army Regulations dealing with the acceptance and release of materiel as discussed in Army Report 2, pages 36-37 and FNs 126 and 127.

The Army also does not dispute that safety issues existed with the M270A1 launchers during this same time frame. In fact, these safety issues were the subject of the conditional acceptances and conditional material release. I asked Mr. Daniels whether he was familiar with the conditional and full material release processes and the conditions that apply to launchers that were subject to a conditional material release. Mr. Daniels responded "No." (Tr. 222, L. 5-12), and "I don't know anything about those two subjects" and, that he "...could have cared less about that" (Tr. 142, L. 2-19).

As noted in Army Report 2, page 37, a conditional release authorizes the fielding of equipment only for the limited purposes of field testing and training. Mr. Daniels also acknowledged that he was not familiar with various safety-related documents that were furnished him in the Army Report. Mr. Daniels stated he was not familiar and had not seen the M270Al Safety Bulletin (Army Report 2, TAB 67) issued by L-M (Tr. 231-233). Mr. Daniels stated he was not familiar with the Army MLRS M270A1 Safety Risk Reduction Report (Army Report 2, TAB 75), nor the AMCOM Commanding General's determination (Army Report 2, TAB 79) approving a conditional and training release of a limited number of M270A1 launchers in Jan 2002 (Tr. 234-235). Mr. Daniels was not familiar with the contracting officer's letter and determination (Army Report 2, TAB 89), in which the contracting officer decided to resume acceptance of launchers from L-M based upon an approved Safety Assessment Report and System Safety Risk Assessment (Tr. 236, L. 10-18). Mr. Daniels stated that he was not familiar with the M270A1 Safety Assessment/Safety and Health Data Sheet report (Army Report 2, TAB 82) that concluded that the safety hazards had been resolved and that the launchers were acceptable for full materiel release (Tr. 236-237, L. 19-3). When asked what he meant when he stated that he was not familiar with these documents, Mr. Daniels acknowledged that "This is the first time I've seen them..." and "... I didn't take the time to look at it [sic] individually" (Tr. 237, L. 4-10).

The Army does dispute the allegation that unsafe launchers were deployed into "combat zones." After L-M identified safety defects with the launchers in September 2000, both the Army and L-M promptly undertook a series of actions to address and correct these defects. These corrective actions continued throughout the next few years (Army Report 2, pages 32-40). Mr. Daniels mentioned two incidents to support his position that unsafe launchers were fielded to soldiers in combat zones. Mr. Daniels stated that in both instances, the alleged unsafe condition of these launchers caused fires. However, Mr. Daniels also stated that he was made aware of these incidents "...by word of mouth..." and that he "...didn't know the circumstances." (Tr. 147, L. 7-15). In my discussions with AMCOM contracting officials after the interview, I learned that one incident referenced by Mr. Daniels occurred at the L-M Camden, Arkansas manufacturing facility when a contractor vehicle accidentally collided with an MLRS and triggered a fire. The second incident involved a soldier at Fort Hood who had improperly loaded rockets into the launcher which in turn caused a fire when the rockets were fired from the launcher. Neither incident was attributable to any critical safety defect related to the production of the actual MLRS system itself.

Mr. Daniels provided a matrix of safety hazards in support of his allegation that the Army deployed unsafe launchers (Tr. 135-136, Ex. 5). Exhibit 5 is the same document that is contained in Army Report 2, at TAB 83. Mr. Daniels also provided Exhibits 9-15 and Exhibit 18 to support his contention that unsafe launchers were fielded to deployed soldiers (Tr. 208-213, and 219-220). However, none of these documents contains any indication that unsafe launchers were actually deployed into combat zones. The most that can be ascertained from these documents is that the Army was aware of the defects and was actively engaged with L-M in finding corrections. The Army and L-M addressed the hazards identified in this matrix and Army Program and Safety officials concluded that acceptable safety solutions had been

developed with acceptable risk (Army Report 2, pages 41-42). The Army also fully explained the series of events that began in September 2000 when L-M first detected the safety issue involving "uncommanded gage movement" and that ultimately resulted in retrofit of existing launchers by September 2002 (Army Report 2, pages 30-40). Mr. Daniels provided no support for his assertion that any launcher containing a critical defect was deployed in theater. When asked if he was aware of whether the safety fixes in the "get well plan" were ever made, Mr. Daniels responded: "As far as I know, they may have been addressed, but I have no idea whether or not they were fixed, and I have no idea of what the status of the get well plan is." (Tr. 155, L. 19-22).

Mr. Daniels also relied upon an e-mail from an AMCOM Safety Officer, dated October 4, 2002, to support his allegation that unsafe launchers were deployed to soldiers in "combat zones" (Tr. 215; Ex. 17 and Tr. 217). In that e-mail, did express concerns about the safety of the system. However, to be specific, statement expressed his belief that L-M had failed to comply the requirements of a particular military standard (MIL-STD-882, Army Report 2, TAB 64). The point appeared to make was that he believed the "reliance on procedures" (in lieu of design changes) to resolve a critical safety defect was not authorized by the Military Standard. This same point of view was also expressed by the contracting officer back in February 2003 (Army Report 2, TAB 85). This issue was also addressed by the Army in its Report. The Army concluded that the Military Standard does not preclude the use of procedures such as the "3 meter rule" and the use of such procedures does not, by definition, render the system utilizing such procedures unsafe. (Army Report 2, pages 51-52).

I asked Mr. Daniels about subsequent sworn statement and whether he had seen that sworn statement before the interview (Army Report 2, TAB 91). Mr. Daniels responded: "I've seen it but I didn't read it. I never knew it was in here. I never read the statement." (Tr. 238, L. 11-19). Stated in that sworn statement "...the problems discovered (particularly the uncommanded cage movement) were fixed by Lockheed Martin before the launchers were sent to the field"...and "[t]he allegation that unsafe launchers were actually sent to the field is an exaggeration of facts." This statement by the statement is perhaps the most telling in terms of supporting the Army conclusion that no unsafe launchers were deployed to troops in combat and is borne out by the statements of soldiers themselves (Army Report 2, TABs 93 and 94). (NOTE: It is my opinion that was not diminishing the criticality of the safety defects that were initially detected in 2000 and were the subject of extensive "test and fix" efforts during the next few years, but rather was commenting upon the allegation of the risks to soldiers in the field (emphasis added) as being an "exaggeration of facts").

Mr. Daniels also provided an 8 July 2004, Memorandum for Record that documented a meeting that was held that date to discuss concerns raised by an AMCOM attorney, regarding the M270A1 (Tr. Ex. 16). Mr. Daniels apparently participated in that meeting. Initially, Mr. Daniels indicated that this memorandum bolstered his allegation that unsafe launchers were delivered by L-M and accepted and fielded to soldiers in combat zones (Tr. 229-230). However, nothing in that memorandum raised a concern regarding the actual

as of that date, had not yet seen reports that indicated whether L-M had repaired certain defects at no cost to the government (emphasis added). Indeed, Mr. Daniels seemed to recognize the limited import of this memorandum in his follow up comments (Tr. 230, L. 3-8). According to the defects being discussed were associated with a component of the launcher, the Improved Wiring Interface Unit (IWIU) that was being produced by Harris Corp. and not with the critical safety defects associated with the launcher itself. A subsequent Memorandum for Record, 13 July 2004, memorialized a follow-up meeting that was held on 9 July (Enclosure 2 to this Memorandum). Apparently, Mr. Daniels was also at that meeting. The Memorandum stated that as a result of the discussions at that meeting, the participants, including Mr. Daniels, unanimously agreed all issues had been resolved.

Regarding the Safety Assessment Report and the payment to L-M for efforts associated with preparing that report, the Army acknowledged that payments to L-M were improper and should not have been made (Army Report 2, pages 49-50, 57). The Army Report further indicated the contracting officer is pursuing reimbursement from L-M of those costs in the amount of \$1,000,000 (Army Report 2, TAB 97). Mr. Daniels acknowledged that he was unaware of the efforts by the AMCOM contracting officer to recover those costs (Tr. 149-150, L. 20-11). The Army Report also stated that the contracting officer is pursuing a claim against L-M in the amount of \$600,000 to recover costs the Army wrongfully paid L-M related to acceptance of defective launchers (Army Report 2, pages 51, 53-54, 58 and TAB 97). Mr. Daniels stated during the interview he was not aware of that action by the contracting officer (Tr. 150-151, L. 23-22).

Based upon the above, I believe that the Army Report fully and reasonably responds to Allegations 3 and 4 of the OSC Referral.

ALLEGATION 5. Acceptance of Five M270A1 Launchers Lacking Fire Control Systems

Mr. Daniels alleged that the Army paid L-M for five Fire Control Systems (FCS) that were never delivered to the Army. Army Report 1 described the events concerning these 5 FCS as follows:

1. In September 2001, the Army had a need to field a different weapon system, the High Mobility Artillery Rocket System (HIMARS). However, due to limited production capability, the HIMARS program lacked the necessary FCS components. Because HIMARS and MLRS use a common FCS, the Army took 5 FCS components from MLRS systems then being stored at Red River and installed them on the HIMARS. The Army then deployed the completed HIMARS to troops overseas (Army Report 1, page 31; TABs 35 and 39). Army Report 1 appears to contain an inconsistency in that, at page 31, the Report states these HIMARS were deployed to Iraq while at TAB 39, a witness recalls that these systems were deployed to Korea. This apparent inconsistency, while not explained in the Army Report, may reflect a change in Army deployment planning for these HIMARS. Given the time frame (i.e. September 2001), it is plausible that these HIMARS, originally planned for Korea, were eventually diverted to Iraq to

support the war. Notwithstanding this inconsistency, it appears that the HIMARS were needed overseas by the Army in September 2001 and the 5 MLRS FCS were needed to allow the Army to conduct testing of these systems prior to their overseas deployment.

- 2. In early October 2002, the Army G-3 issued an urgent requirement to field MLRS to Iraq (Army Report 1, TAB 36).
- 3. In meeting that requirement, the Army discovered that the 5 FCS components had not yet been replaced on the MLRS at Red River (Army Report 1, pages 33-34).
- 4. The MLRS Program Office decided to obtain these 5 FCS from the L-M production line at Camden, Arkansas. The contracting officer directed L-M to ship 5 FCS to Red River and install them on the 5 MLRS that were missing their FCS (Army Report 1, page 32). Because the systems that were at L-M's production facility at Camden had not yet been submitted to the Army for acceptance, the Army had not paid for these 5 FCS.
- 5. By letter dated 15 October 2002, the contracting officer also authorized L-M to "ship short" 5 launchers that were in the process of being delivered, tested and accepted by the Army at the Camden facility (Army Report 1, TAB 37). (See also Enclosure 3 to this Memorandum wherein the contracting officer provides her rationale for this decision).

If the Army's rendition of the facts regarding these 5 FCS is accurate, then the Army received and paid for the correct number of FCS that L-M delivered. Because the Army had not paid L-M separately for the 5 FCS that were taken from the production line at their Camden facility, the payment to L-M for the 5 launchers that were "shipped short", i.e. minus their respective FCS, was not an overpayment but rather compensated L-M for the 5 FCS taken from their production line to meet the urgent MLRS fielding requirement.

Mr. Daniels acknowledged that in the October 2002 time frame, the Army had an urgent requirement to send MLRS systems to Iraq and upon receipt of that urgent requirement, the Army discovered that the 5 launchers at Red River that had been stripped of their FCS to support HIMARS, were still missing their FCS components (Tr. 163, L. 13-17; Tr. 248, L. 4-16). Mr. Daniels believes that contrary to the direction of the contracting officer, L-M actually returned the same 5 FCS that the Army had previously provided the HIMARS program in September 2001. Mr. Daniels stated that the 5 FCS that L-M shipped to the Army at Red River in October 2002 were FCS that L-M removed from those same HIMARS systems that had been provided MLRS back in September 2001 and did not come from the MLRS production line as directed by the contracting officer (Tr. 164, L. 7-12; Tr. 165, L. 5-21; Tr. 166-167, L. 22-12).

Mr. Daniels predicates his assertion on copies of L-M shipping documents which he obtained from DCMA (Tr. 161-162; Ex. 6). He pointed to a reference to a "G.O." number and, in some cases, to a HIMARS contract number, that appear on the shipping documents to support his supposition that the FCS components identified therein were not only HIMARS FCS units rather than MLRS components, but also the same exact FCS components initially provided the

HIMARS program in 2001 (Tr. 168-170, L. 22-8). During discussion of the Exhibit 6 shipping documents furnished by Mr. Daniels, he indicated he was not familiar with shipping documents of this type (Tr. 275, L. 3-6). When asked whether he had sought an explanation from the Red River employees who were identified on these documents as to the meaning of these documents after he had received them in 2003, Mr. Daniels stated he had not done so (Tr. 279, L. 12-16). Mr. Daniels stated that he did communicate with and and at DCMA, but it appears to have been for the purpose of obtaining the shipping documents (Tr. 280-281, L. 20-19). Mr. Daniels admitted that upon receipt of these documents from DCMA in 2003, he did not contact the DCMA administrative contracting office official who had the responsibility for administering the contract and who had furnished him those documents deceptive practices on the part of L-M. Mr. Daniels' explanation for not doing so was that he "...wanted to see a delivery schedule of when we would actually receive the assets..." (Tr. 293, L. 1-14.)

Mr. Daniels acknowledged that the e-mail message included as part of his Exhibit 6 contains direction from the contracting officer to L-M to ship 5 FCS units from the MLRS production contract to Red River and that this direction is consistent with the direction provided by in her 15 Oct 2002 letter to L-M (Tr. 288-291, L.1-14). This direction is also consistent with that contained in Tr. Exhibit 20, paragraph 2.b.(4) and (7), which Mr. Daniels provided during the interview (Tr. 368-370). Mr. Daniels nonetheless asserted that the shipping documents support his contrary conclusion that L-M engaged in "deception" by actually shipping HIMARS FCS components to Red River, rather than the MLRS FCS components as directed (Tr. 291, L. 2-23).

Mr. Daniels asserted that Tr. Exhibit 7 also supported his contention. Mr. Daniels pointed out that the same serial numbers and part numbers as they appear on the shipping documents in Ex. 6 are referenced by the contracting officer in an attachment to her 15 Oct 2002 letter at Ex. 7 (Tr. 170, L. 12-23; Tr. 178-179, L. 6-7). The information contained in the attachment to Exhibit 7 which Mr. Daniels submitted with the October 15, 2002 letter does identify serial and part numbers belonging to FCS components. Mr. Daniels admitted, however, that this nomenclature could reference either HIMARS or MLRS FCS components, as the two systems' FCS are interchangeable (Tr. 270-272, L. 12-7). (I later observed that while Ex. 7 was submitted with an attachment that contained serial and part numbers, neither the 15 October 2002 letter at Army Report 1, TAB 37 nor Ex. 7, itself, contains any reference to attachments or enclosures).

Mr. Daniels' version of these events strains credulity. It is uncontroverted that the Army fitted HIMARS systems with the 5 FCS components from the MLRS launchers and that these HIMARS were thereafter deployed overseas (Army Report 1, page 31; TABs 35 and 39). If Mr. Daniels' version of this transaction is correct, then these same HIMARS were somehow returned from overseas by the Army sometime between September 2001 and October 2002 and made available to L-M at their Camden facility where, according to Mr. Daniels, L-M removed the FCS components and then shipped them back to Red River. According to Mr. Daniels, L-M

engaged in this deceptive activity yet included on their shipping documents references to the HIMARS contract which L-M then provided to DCMA as proof of their deception.

Mr. Daniels interpretation of the events back in 2002 would require such a confluence of unusual events as to make his version of that transaction highly implausible. It is much more likely that any reference to the HIMARS contract on these documents was made by L-M to identify the reason for the shipment of these FCS units to Red River, i.e. to annotate the forms to show that L-M was shipping the "in-production" FCS components to Red River in support of the HIMARS program "loan" from 2001. The CID investigation also concluded that L-M had delivered all FCS units required by the contract (Army Report 1, TAB 35, See "Agent's Note"). Given these circumstances, the Army Report provides a much more reasonable explanation of this transaction involving the 5 FCS than does Mr. Daniels. Mr. Daniels assertion as to the significance of the shipping documents contained in Exhibit 6 appears to be misguided.

Mr. Daniels also objected to this transaction involving the FCS on the basis that it constituted a funding violation (Tr. 247, L. 6-12). As explained in Army Report 1, page 31 and FN. 102-104, the 5 FCSs that were removed from the MLRS at Red River and placed on HIMARS in 2001 were government-owned property and Army Regulations authorized their use to support HIMARS. At the time the Army acquired these systems, the intended purpose was to support the MLRS program, not HIMARS. Although a subsequent need arose that required the Army to provide these FCS to the HIMARS program, the transfer of the 5 FCS in support of that need did not constitute a fiscal violation for the reasons stated in Army Report 1. Even assuming arguendo that this transaction was inconsistent with fiscal law, compliance was the responsibility of the Army, not L-M. However, as concluded in the Army Report, this transaction did not result in a fiscal violation and I agree with that conclusion.

ALLEGATION 6. Unauthorized Use of Warranty Spare Launcher Parts

Mr. Daniels alleged that L-M's use of warranted rotable spare parts under Contract DAAH01-94-C-A005 was unauthorized and that as a result, the Army received used parts rather than new parts at the end of the warranty period. Mr. Daniels asserted that L-M improperly used these warranted spare parts to support Foreign Military Sales (FMS) requirements despite the fact that the FMS customers did not purchase a warranty under the contract (Tr. 184, L. 7-17; Tr. 193, L. 3-7; Tr. 309-311, L. 6-1).

The Army noted that the warranty requirements of the contract were contained in Clause A-11 and Attachment 11 of Modification PZ0008 and that the contract did not require certain specific administrative tasks associated with the warranty, such as maintaining a list of spares, documenting how spares were used, etc. (Army Report 1, page 37). Mr. Daniels disagreed with that position. Mr. Daniels pointed to correspondence from L-M to support his assertion that rotable spares were used by L-M in a manner that was inconsistent with the warranty clause because L-M used these spares without written notification by the contracting officer (Tr. 190-191, L. 9-7; TAB B, Mr. Daniels' 23 July 2009 Letter). According to Mr. Daniels, the L-M letter at TAB B indicates two instances of improper warranty usage.

Although no documentation in the report indicated the contracting officer had provided written notification to L-M, the letter cited by Mr. Daniels at TAB B does establish that the contracting officer as well as program management and DCMA officials knew of the use of these rotable spares. Even assuming that the contracting officer did not issue a written notification to the contractor invoking the warranty provision, that does not necessarily lead to the conclusion that the Army is entitled to consideration for L-M's use of the warranted parts or that such use was unauthorized as alleged by Mr. Daniels.

The letter at TAB B indicates that Army officials were aware of L-M's use of the warranted parts. The warranted work was performed on systems that were Army property. Additionally, the contracting officer had actual knowledge of the condition of the warranted parts during the time the parts were being transferred to the Army in 2003 (Mr. Daniels 23 July 2009 Letter, TABs A, C, and D). The contracting officer's knowledge and acceptance of the warranted parts waived the notice provision that Mr. Daniels cited as his basis for concluding that such use was unauthorized and that the Army was therefore entitled to consideration for that use.

Mr. Daniels' objection to the use of the warranted parts in support of FMS requirements is without merit. The Army accepted MLRS deliveries from L-M at their Camden facility. At that point, the hardware became Army property subject to the terms of the warranty. After acceptance at Camden, the MLRS were then shipped to Red River where the Army conducted post-acceptance testing. The basis upon which the warranty clause was included in the contract was to allow the use of the warranty to replace defective parts during this post acceptance phase. Mr. Daniels disagreed, apparently based upon his assertion that since the FMS customers had not purchased warranty coverage, the use of the rotable spares under the terms of the warranty clause was improper.

The Army had a responsibility to assure that MLRS intended for shipment to its FMS customers met contract requirements and were free from material defects. Invoking the warranty prior to shipment of these systems to the FMS customer fulfilled a requirement of the US Army. Had the Army shipped defective systems to its FMS customers, those customers would have had the legal right to return those systems to the Army or to otherwise require the Army to rework them at Army expense. The warranty coverage contemplated by the Army certainly included the use of rotable spares under these circumstances and was for the direct benefit of the Army due to its obligation to deliver acceptable systems to its FMS customers.

Because the use of the rotable spares by L-M was proper, the condition of these spares upon transfer of title to the government complied with the contract warranty. The contract required L-M to deliver spares not consumed in the performance of the contract in an "as is" condition. The inventory reflected that these parts were transferred to the Army in a serviceable condition (Mr. Daniels 23 July 2009 Letter, TAB A). Delivery therefore complied with the terms of the contract. (NOTE: The inventory at TAB A does indicate that only 17 of the 20 Couplings, Half, Part Number 13027121-3, were delivered to the Army at time of transfer. The contracting officer advised me that the total value of these 3 missing parts is de minimus, (\$1,960.17).

AMCCC

SUBJECT: Whistleblower Investigation, Office Of Special Counsel, Case File No. DI-00-1499

Additionally, the administrative costs associated with recouping this amount would likely exceed the value of any recovery.)

Based upon the above, I agree with the conclusion reached in the Army Report that Allegation 6 is unsubstantiated.

CONCLUSION.

Based upon my review of the Army Report, the interview with Mr. Daniels and the additional information presented in the course of conducting that interview, it is my opinion that the Army Report addressing OSC Case File DI-00-1499 contains the information required under subsection (d) of Title 5, United States Code, section 1213 and the findings contained therein appear reasonable.

Notwithstanding my conclusion, I note Mr. Daniels has expressed the position that until the additional allegations he raised in OSC Case File DI-09-0045 have been reasonably addressed by the Army, he considers this case to be an open matter (Tr. 391, Ex. 22).

3 Encls as

Special Assistant to the Command Counsel



DEPARTMENT OF THE ARMY U.S. ARMY CONTRACTING COMMAND AMCOM CONTRACTING CENTER BUILDING \$303 MARTIN ROAD REDSTONE ARSENAL, ALABAMA 35898-5000

PFRMS Service Division

April 9, 2009

Mr. Horace Floyd Financial Manager Lockheed Martin Corporation Missiles and Fire Control Dallas P.O. Box 650003, M/S MC-09 Grand Prairie, TX 75265-0003

Dear Mr. Floyd,

Pursuant to DFARS 252.227-7037, paragraph (d), this letter is a pre-challenge request for an explanation for the restrictions asserted by Lockheed Martin on the Government's use of the following technical data:

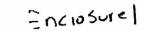
MIS-35095-19F delivered under Contract No. DAAH01-01-C0141.

MIS-35095-19E delivered under Contract No. DAAH01-98-C0157.

Copies of these documents are enclosed for your reference.

Please provide your explanation no later than COB 24 April 2009. If you have any questions, please feel free to contact the undersigned at (256) 842-6110.

2 Enclosure



Lockheed Martin Missiles and Fire Control P.O. Box 650003 Oallas, TX 75265-0003

LOCKHEED MARTIN

May 21, 2009

Document Control No.: TM-OGC-2009-000414-0

To: U. S. Army Contracting Command AMCOM Contracting Center

Building 5303 Martin Road

Redstone Arsenal, AL 35898-5000

Attn: CCAM-TM-C/Mr. J. Snyder

Subj: Pre-challenge Request for Lockheed Martin Assertion of Restricted Rights

Ref: (a) AMSCC-AMC-TM-C Letter dated April 9, 2009

(b) Contract DAAH01-89-C-0336, Modification P00111 dated 10 July 1992

(c) VECP MI-C1450R1, Reduced Range Practice Rocket (RRPR) dated 3 May 1993

(d) VECP MI-C1450R1A1, Reduced Range Practice Rocket (RRPR) dated 22 November 1993

Lockheed Martin Misslies and Fire Control submits this response to the reference (a) letter that
challenges the Contractor's assertion of restricted rights. The Contractor's assertion for the
restriction of the Government's use of the below technical data is supported by the reference
(b) contract modification, page 2, paragraph A-8, and references (c) and (d) Government
approved VECP MI-C1450 specifically sheet 2, Description of Change, and pages 12-15,
Developmental Status:

MIS-35095-19F delivered under Contract No. DAAH01-01-C-0141

MIS-35095-19E delivered under Contract No. DAAH01-98-C-0157

2. Should you have additional questions concerning this matter, please contact the undersigned

Respectfully,

Contracts Manager

Tactical Missiles/Combat Maneuver Systems

Cc: SFAE-MSLS-PF-BM-A/Mr. A. Pratte DCMA Lockheed Martin/Mr. M. Hursey, ACO



DEPARTMENT OF THE ARMY U.S. ARMY CONTRACTING COMMAND AMCOM CONTRACTING CENTER BUILDING \$303 MARTIN ROAD REDSTONE ARSENAL, ALABAMA 35895-5000

May 28, 2009

PFRMS Service Division

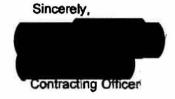
Mr. Horace Floyd
Financial Manager
Lockheed Martin Corporation
Missiles and Fire Control Dallas
P.O. Box 650003, M/S MC-09
Grand Prairie, TX 75265-0003

Dear Mr. Floyd:

Reference your letter dated 21 May 2009, LM Control No.TM-OGC-2009-000414-0. subject: Pre-challenge Request for Lockheed Martin Assertion of Restricted Rights. In that letter, you cited Modification P00111 to Contract No. DAAH01-89-C-0336 as Lockheed Martin's reason for marking the subject technical data with a "Limited Rights" marking.

Please be advised that paragraph (a) (8) of Modification P00111 was superseded by Modification P00241 (enclosed) to the same contract. Under paragraph (a) (9) of the latter modification which incorporated section H-52 to the contract (attached to the modification), Lockheed Martin granted to the United States Government Purpose License Rights for domestic Government contracts. With the exception of the subject documents, almost all other technical data pertaining to the RRPR and the LCRRPR either have no restrictive markings or are marked in accordance with section H-52.

In view of the foregoing, I would appreciate an explanation as to why the subject documents were marked with a "Limited Rights" marking.



Enclosure \

| | CIV USA |
|--|--|
| From: Sent: To: Subjec Attachi | |
| | fication: UNCLASSIFIED s: NONE |
| | Here is a follow-on MFR to Exhibit 16. |
| From: Sent: To: | Wednesday, August 12, 2009 2:48 PM LECTION OF THE PROPERTY OF |
| From: Sent: To: Cc: Da | ACQ Tuesday, July 13, 2004 4:30 PM ACQ; ACQ; ACQ ACQ; ACQ ACQ; ACQ |
| | , the following is a MFR for the follow-up meeting with legal on Friday 9 July |
| A CQ | From: ACQ Sent: Thursday, July 08, 2004 1:59 PM To: ACQ Cc: ACQ; Daniels, Clarence N ACQ; Subject: Retrofit Clarifications |
| | Per your request, attached is a record of conversation from the meeting with |
| Clas | ssification: UNCLASSIFIED |

Caveats: NONE

MEMORANDUM FOR RECORD

SUBJECT: IWIU Harris Contract W31P4Q-04-C-0144

Reference: Follow up meeting from 8 July with Mr. Daniels, and with legal concerns.

1. On 9 July a meeting was held with and and to discuss a path forward in award of the subject letter contract.

13 July 2004

- 2. Concern of an apparent duplication of effort was addressed by the Project Office and there is no longer an issue.
- 3. Proposal is received that the labor hours be looked at to ensure that there is no duplication. We discussed that the local DCMC quality representative could look at the labor effort and material parts received by along with the Project Office personnel to address this.
- 4. would provide the progression reports and efficiency reports within two weeks to track the development of the IWIU issue.
- 5. will attempt to provide specifically who in the Project Office is ensuring that MOD P00042 instructions are followed.
- 6. Provide the Technical Direction Letters (TDLs) under the Industrial Engineering Services (IES) Program to ascertain no duplication of effort.

With the above conditions satisfied, it was agreed unanimously, that there are no current issues left and that the letter contract could be executed immediately with Harris.

Contracting Officer

Faciosure2

J CIV USA

Subject: Attachments: FW: RESPONSE TO QUESTION (UNCLASSIFIED) REASON FOR AUTHORIZING SHIP SHORT.doc

----Original Message---

M Ms CIV USA AMC From: Friday, July 31, 2009 11:19 AM

Sent:

To: CIV USA Cc: CIV USA AMC:

Ir CIV USA AMC

Subject: RE: RESPONSE TO QUESTION (UNCLASSIFIED)

Classification: UNCLASSIFIED

Caveats: NONE

I will have to check with Jim next week to see when he will be available and then let you know.

Also, after thinking more about your question concerning my ship-short decision (October 2002 Letter) I thought perhaps I could simplify and as such please see the following:

- 1) There were 5 launchers sitting at RRAD in which the PM decided to remove the FCS' and provide them to the HIMARS Program.
- The HIMARS Maturation Program always planned on having the FCS' provided as GFP. Note: I believe that the M270A1 PM and the HIMARS PM (MOU addressing how HIMARS would reimburse the M270A1 Program for procuring the FCS' for
- 3) The HIMARS Program did not have all the required funding to procure the FCS' under the made the decision to pull 5 FCS' from M276A1 contract. so the PM at that time (the launchers sitting at RRAD and give them to the HIMARS Program so that they could meet an urgent (classified) requirement that was levied on them.
- 4) The M270A1 Program then was directed to ship their 5 launchers which were at RRAD to meet their own urgent need, however, now the launchers did not have the FCS'.
- 5) The PM then directed LMMFC to pull 5 FCS' from the launchers at Camden that they were getting ready to deliver and had them ship the FCS' to RRAD and installed on those launchers so he could meet his new schedule.
 - 6) This left LMMFC with launchers to be delivered without FCS' due to the PMO direction.
- I did not feel that it was fair to penalize LMMFC by effecting their cash-flow simply because the complied with the PM direction, and as such made the decision to allow LMMFC to ship-short without adjusting the unit price.

It has always been my opinion that contracting officer's not only have the responsibility to protect the interests of the government, but they also need to deal with the contractor fairly.

V/R

----Original Message---

As CIV USA AMC July 30, 2009 4:02 PM

Sent: Thursday, To: CIV USA CIV USA AMC

Subject: RESPONSE TO QUESTION (UNCLASSIFIED)

Classification: UNCLASSIFIED

Caveats: NONE

I have attached my explanation. If you need additional information please let me know.

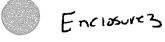
V/R

Classification: UNCLASSIFIED

Caveats: NONE

Classification: UNCLASSIFIED

Caveats: NONE



REASON FOR AUTHORIZING SHIP SHORT

ALLEGATION:

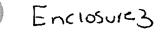
Mr. Daniels alleges that the by letter dated 15 October 2002 permitted Lockheed Martin to deliver five M270A1 launchers, under contract DAAH01-00-C-0109 from which the Fire Control System (FCS) equipment had been removed without adjusting the price of the launchers to reflect the missing equipment.

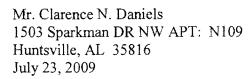
RESPONSE:

The Program Manager (PM) directed that five FCS be removed from the M270A1 launchers and provided to the HIMARS program to meet an immediate need. We then moved five FCS' from the production line to field the five M270A1(s) on another urgent need. At no time did the Army accept launchers minus required equipment. We accepted the FCS's before the launchers.

My decision to allow Lockheed Martin to ship short in October 2002 was an attempt to keep the M270A1 launchers on schedule, as once launchers are accepted at Camden that does not conclude the acceptance process. Once DD-250'd the launchers are then shipped to Red River Army Depot (RRAD) where they undergo an additional acceptance process. The RRAD functions at that time included performing a receipt inspection for count and condition, ATP, induction into the COSIS program, painting, installing radios and tool boxes, purging the software, notifying Lockheed of any defects found and require correction prior to shipment. Note: Launchers remain at RRAD until there are enough to field a battalion (19 each).

It is my opinion that Mr. Daniels' allegation is reckless and a disregard of all the facts. Bottom-line, the government as a whole was not injured and there were never any M270A1 launchers delivered to the units without FCS'.





Army Materiel Command, HQ Office of the Command Counsel, (AMCCC) 9301 Chapek Rd Ft. Belvoir, Virginia 22060

Please accept my additional comments and the documents listed below and attached hereto in support of my allegations which were referred for investigation by the Secretary of the Department of Army (DA), by the US Office of Special Counsel (OSC), case file number DI-00-1499 and as requested in your 17 Jul 09, letter.

- 1. A copy of the background information to Contracting Officer 15 October 2002 letter (TAB 37 of DA Report of Investigations (ROIs), no. 1) was provided to you during the course of the interview and that information was included in Exhibit 7.
- 2. Lockheed Martin's (LM), and DCMA, ACO rotable spares audit reports are provided under <u>TAB A</u> of the attachments to this letter.
- 3. Two letters regarding Lockheed Martin use of the spares warranty is provided under **TAB B** of the attachments to this letter.
- 4. Contracting Officer email circa 2003 regarding my rotable spares concern is provided under **TAB** C of the attachments to this letter.
- 5. A cover letter to TAB 42 of DA Report 1 (a listing of spare parts) is provided under **TAB D** of the attachments to this letter.
- 6. *Complete number of fax pages to Exhibit 6 (The "Request for Shipment" forms provided by DCMA). Fax is provided under <u>TAB E</u> of the attachments to this letter. *Page 014 of 015 cannot be currently located and will be provided asap.
- 7. Supporting documents concerning the ten (10) emails sent to you on 15 July, 2009 between 5:30PM -5:50 PM and emails of July 16th and 17th, are provided under <u>TAB F</u> of the attachments to this letter.

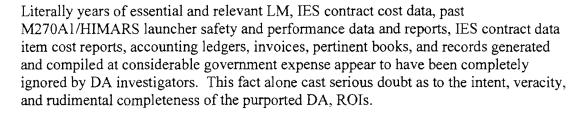
Enclosure 3



8. Post Business Clearance Memorandums (BCMs), for the final settlement and incorporation of VECP 1450A1 into contract no. DAAH01-89-C-0336 are provided under **TAB** G of the attachments to this letter.

Again I want to reiterate that the 5 year delinquent DA, ROIs were misguided and are incomplete, the findings are based on false unfounded assumptions and the conclusions are in no way consistent with documented facts of the case, contract law, first-hand witness statements, statutory requirements, and the legal basis upon which the LM admitted \$1.4M, IES contract cost mischarging Settlement was based. The DA, ROIs lack or ignored the plain language of the negotiated Industrial Engineering Services (IES), contracts, substantial relevant credible evidence, recent significant relevant events, personal conflicts of interests, and relevant first-hand witness statements provided by the whistleblower to the OSC over the last 8 years.

Despite a more than five year DA investigation none of the questioned cost-reimbursable Industrial Engineering Service (IES), contracts were subjected to essential forensic contract cost data mining, forensic post-award cost, technical, or government property audits related directly to prior confirmed LM contract mischarges, confirmed IES insidious contract cost transfers and overpayments, and covert multi-million government property misuse and its theft by deception.



DA investigation/interview of significant government and contractor first-hand witnesses, current relevant events, and relevant parts of my supplemental allegations to DI-00-1499 submitted to OSC on 30 Sep 05 (DI-09-0045, \$84M+) were not included as part of the DA, ROIs as presented, such as:

24 Apr 03, ACO issuance of Corrective Action Request (CAR), no. DCM03-058 -- DAAH01-98-C-0138 multi-million dollar labor cost mischarging as confirmed by DCMA and DCAA, LM resident offices with no known LM corrective actions or DA recoupment of mischarged costs to date.

Lockheed Martin's alleged ethical and implicative conflict of interest violations surrounding the most recent purported recruitment and hiring of Mr. Jim Byrne, the former Deputy to the US Office of Special Counsel for work in its corporate legal office in July of 2008 along with Mr. James Comey, former Deputy to the US Attorney General.





Lockheed Martin illegal attempt to recoup through its overhead costs the \$1.4 million dollar settlement amount for previous IES contract mischarges in brazen violation of FAR 52.216-7, "Allowable Cost and Payment" and the expressly prohibitive language included in the fully executed Jan 05, IES contract cost mischarging Settlement Agreement.

An apparent willing and credible LM former IES Contract Manager and collaborating first-hand witness for the Government identified to the OSC, appears to have been completely ignored and never contacted by DA investigators.

The alleged LM theft by deception in collusion with perfidious AMCOM and PEO management officials of more than \$4.5 million in false claims through fraudulent manipulation and inflation of the total negotiated fixed price contract line item amounts for M270Al initial spare parts option quantities that had been previously awarded under contract number DAAH0l-98-C-0l38. Total obligated line item amounts as shown in the contract were falsified by phantom decreases made to the contract by modification no. P00030.

The conditional acceptance and improper full contract price payment for more than 100 non-conforming and unsafe MLRS, M270Al launchers by the Government. LMMFC is contractually obligated to perform all post acceptance corrective action required, at no additional cost to the Government, to bring all previously delivered launchers into full contract compliance, pursuant to FAR 52.246-2(1) of fixed price production contracts DAAH01-98-C-0138 and DAAH01-00-C-0109. LM corrective action is being surreptitiously performed at government expense under government cost-type Engineering Services contracts DAAH01-98-C-0157, DAAH01-00-C-0141, and other government funded MLRS contracts. Fraudulent costs being charged to the Government for LM required corrective action to bring the launchers into full contract compliance with safety and performance specifications are currently estimated at more than \$60 million.

These significant supplemental allegations and a heretofore myriad of DA, ROI false statements, inexcusable omissions of relevant material facts, and first-hand witness statements and documentation are none the less inseparable from any credible investigation of DI-00-1499 and must be reasonably addressed by the DA and also made a part of the permanent sworn and documented record.

Notwithstanding the conclusion of my interview it must be understood that I will not consider my interview or statements made during its conduct to be conclusive concerning the questioned DA,ROIs until all heretofore inseparable allegations contained in both OSC Case File DI-00-1499 (\$100M+) and DI-09-0045 (\$84M+) have been reasonably investigated and addressed by the DA.



Based on my review of the DA, ROIs, and considering the amount of available credible relevant evidence and previous audits confirming collusive LM contract fraud that are overwhelmingly contrary to DA, ROIs findings, I believe a full and properly focused investigation of the suspected government perpetrators that were complicit in the LM confirmed fraud is in order along with the conduct of necessary comprehensive forensic post-award cost accounting, technical, and government property audits of the questioned MLRS, IES and production contracts. Accordingly, any new proposed investigations of DI-00-1499 and its 30 Sep 05, Supplement (DI-09-0045), of any sort should be immediately and independently conducted by the Office of the Secretary of Defense, (OSD) or by higher authority.

Declaration

I, <u>CLARENCE N. DANIELS</u>, do hereby declare:

I declare under penalty of perjury under the laws of the United States of America that the foregoing comments and the attached supporting documentation are true and correct to the best of my knowledge and belief.

SIGNATURE

DATE

July 23, 2009

CF, with w/o Attachments,

Hon. William E. Reukauf, Acting US Special Counsel

Hon. Eric Holder, US Attorney General

Hon. Robert Gates, Secretary of Defense

Hon. Pete Geren, Secretary of the Army

Hon. Gordon S. Heddell, DOD, Inspector General

Director, Federal Bureau of Investigation

US Attorney for the Northern District of Alabama

US Attorney for the District of Columbia

US Attorney for the District of Maryland

US Attorney for the District of Virginia

Government Accountability Office, Fraud-Net

DOJ, National Procurement Fraud Task Force

US Office of Personnel Management, Inspector General

GSA, Inspector General

Daniels, Clarence N CIV USA AMC

From:

Daniels, Clarence N CIV USA AMC Wednesday, July 15, 2009 4:45 PM

Subject: Attachments: FW: Rotables (UNCLASSIFIED) A005 ROTABLE INVENTORY.xls

Classification: UNCLASSIFIED

Caveats: NONE

The email records shown below are forwarded for your consideration in reference to the DA, ROIs concerning OSC case files DI-00-1499 and DI-09-0045.

Call me if you have any questions.

Best Regards, Clarence N. Daniels Contract Specialist 256 876-8980

----Original Message----

From:

Sent: Friday, March 21, 2003 12:17 PM

Clarence Daniels';

FW: Rotables

For your info.

----Original Message----

From: Sent:

Thursday, March 20, 2003 10:37 AM

To:

Subject: FW: Rotables

the info on the rotable spares the is being pulled and prepared for shipping.

Original Message----

From: Walker, Sheila [mailto:sheila.walker@lmco.com]

Sent: Thursday, March 20, 2003 10:32 AM

To: |bject:

Rotables

<<A005 ROTABLE INVENTORY.xls>>

1AB A

DAAH01-94-C-A005 ROTABLE SPARES

| | NOMENCLATURE | PART NUMBER | Contract AMT | ON HAND | ETI Reading | SERIAL NUMBERS AND CONDITION CODES | | |
|----|--|-----------------|-----------------|------------|--------------------------------------|---|--|--|
| | ON EXPOSE SECTION SECT | | | | | | | |
| 1 | Hoist, Rocket Pod | 13027524 | 2 | 2 | | 511466 - C-A4 511745 - C-A4 | | |
| 2 | Control Assy, Elect | 13029120 | 2 | 2 | | 472057 - C-B5 472502 - C-A4 | | |
| 3 | SNVT | 13030280 | 4 | 4 | | 621704 - C-A1 621705 - C-A1 621720 C-A1 621782 - C-A1 | | |
| 4 | PDB | 13209070 | 3 | 3 | | 0462 - C-A5 1301 - C-A1 1324 - C-A1 | | |
| 5 | Cable Assy, W1 | 13030310 | 3 | 3 | | 5015 - C-A1 5021 - C-A1 5045 - C-A1 | | |
| 6 | Cable Assy, W9 | 13030314 | 2 | 2 | | 5034 - C-A1 5035 - C-A1 | | |
| 7 | Cable Assy, W15 | 13030317 | 3 | 3 | | 2234 - C-A1 5033 - C-A1 5074 - C-A1 | | |
| 8 | Cable Assy, W35 | 13030329 | 1 | 1 | | 5039 - C-A1 | | |
| 9 | Cable Assy, W59 | 13030339 | 1 | 1 | | 5017 - C-A1 | | |
| 10 | Cable Assy, W60 | 13030340 | 1 | 1 | | 5011 - C-A1 | | |
| 11 | Cable Assy, W61 | 13030341 | 1 | 1 | | 5022 - C-A1 | | |
| 12 | Cable Assy, W80 | 13030352 | 1 | 1 | | 5009 - C-A1 | | |
| 13 | Cable Assy, W81 | 13030353 | 1 | 1 | | 5028 - C-A1 | | |
| 14 | adapter, umb | 13032050-1 | 20 | 20 | | C-A1 | | |
| 15 | adapter, umb | 13032050-2 | 20 | 20 | | C-A1 | | |
| 3 | FCU 130201125 | 13210265 (5) Ea | 6 | 6 | 0187 0201 0162 0073 0267 | 413048-C-A4 413051-C-A4 413055-C-A4 413068 -C-A4 413072 -C-A4 | | |
| 17 | FCU 130201125 | 13207593 (1) Ea | | | 0259 | 410921 -C-A4 | | |
| 18 | Boom Controller | 13031127 | 2 | 2 | 2 | 392540 - C-A1 000008 - C-A4 | | |
| 19 | FCP 13031129 | 13209110 | 4 | 4 | 0311 0696 0881 0132 | 531175 - C-A4 (Norden) 532565 - C-A1 532567 - C-A1 532568 - C-A1 | | |
| 20 | Comms Processor | 13032365 | 2 | 2 | | 592626 - C-A1 592628 - C-A1 | | |
| 21 | EU | 13210269 (2 EA) | 6 | 6 | 0277 | 570779 - C-A4 572116 - C-A4 | | |
| 22 | EU | 13210255 (4 EA) | | | 0123 0256 0371 0335 | 573027 - C-A4 573087 - C-A4 573125 - C-A4 573154 - C-A4 | | |
| 23 | Gear Box | 13026550 | 2 | 2 | | 860316 - CA4 861400 - C-A5 | | |
| 24 | Control Assy | 13026553 | 2 | 2 | | 452605 - C-A1 452532 - C-A5 | | |
| 25 | Actuator, Travel Lock | 13026653 | 2 | 2 | | 351063 - C-A4 351849 - C-A1 | | |
| 26 | Transmission Brake | 13026663 | 4 | 4 | | 171510 - C-A4 171557 - C-A1 171559 - C-A1 171282 - C-A1 | | |
| | Motor, AZ Servo | 13027126 | 3 | 3 | | 321325-C-A4 231449-C-A4 231456-C-A4 | | |

TAB A DCMCA, ACO

DAAH01-94-C-A005 ROTABLE SPARES

| | NOMENCLATURE | PART NUMBER | Contract AMT | ON HAND | ETI Reading | SERIAL NUMBERS AND CONDITION CODES | | |
|----|-------------------|-----------------|-----------------|------------|--|---|--|--|
| 28 | Motor, EL Servo | 13027127 | 3 | 3 | | 241347 -C-A1 241339-C-A4 241414 -C-A1 | | |
| 29 | Heat Exchanger | 13027137 | 2 | 2 | | 251541 - C-A1 251549 - C-A1 | | |
| 30 | Coupling Half | 13027121-2 | 20 | 20 | | C-A1 | | |
| 31 | Coupling Half | 13027121-3 | 20 | 17 | | C-A1 | | |
| 32 | Transducer, AZ | 13027536 | 4 | 4 | | 290371 - C-A5 290533 - C-B5 291541 - C-A4 291734 - C-A1 | | |
| 33 | SRP | 13030770 | 6 | 6 | 2166 0437 0340 0283 0510 0300 | 370953 -C-A1 371549 -C-A1 371563 -C-A1 371583 -C-A1 371584 -C-A1 371588 -C-A1 | | |
| 34 | EB | 13032070 | 2 | 2 | USDO | 183009 - C-B7 183147 - C-B7 | | |
| 35 | PIM | 13210270 (1 EA) | 3 | 3 | 0166 | 651211 - C-A4 | | |
| 36 | PIM | 13209125 (2 EA) | | | 0100 | 651334 - C-A 4 651521 - C-A4 | | |
| 37 | EL Valve Mod Assy | 13027131 | 6 | 6 | 0422 | 285 - C-A1 461 - C-A4 548 - C-A4 620 - C-A1 694 - C-A1 695 - C-A1 | | |
| 38 | AZ Valve Mod Assy | 13029626 | 3 | 3 | | 834 - C-A1 1040 - C-A1 1046 - C-A1 | | |
| 39 | Micro Cir. | 13207802 | 4 | 0 | | Consumable | | |
| 97 | Micro Cir. | 13207803 | 2 | 0 | | Consumable | | |
| 41 | EMI Filter | 91020-01NXX | 2 | 0 | | Consumable | | |

| DISPOSAL CONDITION CODES (FAR 45.606-5) | DEFINITION | EXPAND | |
|---|---------------|---|--|
| 1 | Unused - Good | Unused property that and identical or inter- from normal supply | |

| CONDITION CODES (FAR 45.606-5) | DEFINITION | EXPANDED DEFINITIONS | | | | |
|-----------------------------------|----------------------------|---|--|--|--|--|
| 1 | Unused - Good | Unused property that is usable without repairs and identical or interchangeable with new item from normal supply source. | | | | |
| 2 | Unused - Fair | Unused property that is usable without repairs but is deteriorated or damaged to the extent that utility is somewhat impaired. | | | | |
| 3 | Unused - Poor | Unused property that is usable without repairs but is considerably deteriorated or damaged. Enough utility remains to classify the property better than salvage. | | | | |
| 4 | Used - Good | Used property that is usable without repairs and most of its useful life remains. | | | | |
| 5 | Used - Fair | Used property that is usable without repairs, but is somewhat worn and may soon require repairs. | | | | |
| 6 | Used - Poor | Used property that may be used without repairs, but is considerably worn or deterioriated to the degree that remaining utility is limited or major repairs will soon be required. | | | | |
| 7 | Repairs required - Good | Required repairs are minor and should not exceed 15% of original acquisition cost. Under 16% of acquisition cost | | | | |
| 8 | Repairs required - Fair | Required repairs are considerable and are estimated to range from 16% to 40 % of original acquition cost. 16 - 40% of acquisition cost | | | | |
| 9 | Repairs required - Poor | 41 - 65% of required repairs are major because the property is badly damaged, worn, or deteriorated, and are acquisition cost estimated to range from 41% to 65% of original acquisition cost. | | | | |
| X | Salvage | Property has some value in excess of its basic material content, but repair or rehabilitation to use for the originally intended purpose is clearly impractical. Repair for any use would exceed 65% of the original cost | | | | |
| S | Scrap | Material that has no value except for its basic material content. | | | | |



FORMS USED WITHIN THIS DOCUMENT



| SUPPLY CONDITION CODES (DFAR 245.606-5) | DEFINITION | EXPANDED DEFINITIONS | | | | |
|--|---|---|--|--|--|--|
| A Serviceable - Issuable without qualification | | New, used, repaired, or reconditioned property which issevvicable and issuable to all customers without limitations or restriction. Includes material with more than 6 months shelf-life remaining. | | | | |
| В | Serviceable - Issuable with qualification | New, used, repaired, or reconditioned property which isservicable and issuable for its intended purpose but which is restricted from issue to specific units, activities, or geographical areas by reason of its limited usefulness or short service life expectancy. Includes material with 3 through 6 months shelf-life remaining. | | | | |
| F | Unserviceable - Repairable | Economically repairable property which requires repair, overhaul or reconditioning. Includes repairable items which are radioactively contaminated. | | | | |
| Н | Unserviceable - Condemned | Property which has been determined to be unserviceable and does not meet repair criteria. | | | | |
| S Unserviceable - Scrap | | Property that has no value except for its basic material content. | | | | |

Daniels, Clarence N CIV USA AMC

From:

Daniels, Clarence N CIV USA AMC Wednesday, July 15, 2009 4:47 PM

Subject: Attachments: FW: Residual Warranty Spares, DAAH01-94-C-A005. (UNCLASSIFIED)

UNACCOUNTABLE RESIDUAL WARRANTY SPARES..xls

Classification: UNCLASSIFIED

Caveats: NONE

The email records shown below are forwarded for your consideration in reference to the DA, ROIs concerning OSC case files DI-00-1499 and DI-09-0045.

Call me if you have any questions.

Best Regards, Clarence N. Daniels Contract Specialist 256 876-8980

----Original Message---From: Daniels, Clarence N ACQ

Sent: Thursday, April 03, 2003 10:45 AM

🐚: 'horace.floyd@lmco.com'

Subject: Residual Warranty Spares, DAAH01-94-C-A005.

Attached for your review is a draft final listing of all the remaining used or consumed residual warranty spares extracted from the final listing provided by your firm. In order for this office to compute the final revised total costs associated with any contractually unpermitted or Government unverifiable prior use or consumption of the warranty spares by LMMFC, including the lack of LMMFC performance of required warranty administration, the following additional information will be required:

EB, PN: 13032070 unit cost? PIM, PN: 13210270 unit cost? PIM, PN: 13209125 unit cost?

Micro Cir, PN: 13207802 unit cost? Micro Cir, PN: 13207803 unit cost? EMI Filter, PN: 91020-01NXX unit cost?

Total LMMFC proposed Camden and Dallas warranty administration for the subject contract WBS, OAB.

Request your response as soon as possible or in conjunction with this office's current outstanding written requests for information concerning LMMFC warranty administration and rior use of the subject warranty spares, whichever is earlier.

Thanks,

Clarence N. Daniels

| | PART | SERIAL | CONDITIO | N | UNIT | COMPOSIT | ΓE | |
|-----------------------|------------|--------|----------|-------------|-------------|----------|--------------|-----------|
| <u>NOUN</u> | NUMBER | NUMBER | CODE | QTY. | PRICE | | OVH + Profit | TOTAL |
| | | , | | parameter 1 | _ | | | |
| Hoist, Rocket Pod | 13027524 | 511466 | A4 | | _ 32,980.00 | | 12278.45 | 45,258.45 |
| Hoist, Rocket Pod | 13027524 | 511745 | A4 | | 32,980.00 | | 12278.45 | 45,258.45 |
| Control Assy, Elect | 13029120 | 472057 | B5 | | 7,454.00 | | 2775.12 | 10,229.12 |
| Control Assy, Elect | 13029120 | 472502 | A4 | | 7,454.00 | | 2775.12 | 10,229.12 |
| FCU 130201125 | 13210265 | 413048 | A4 | | 41,687.00 | | 15520.07 | 57,207.07 |
| FCU 130201125 | 13210265 | 413068 | A4 | <u> </u> | 41,687.00 | | 15520.07 | 57,207.07 |
| FCU 130201125 | 13210265 | 413051 | A4 | | 41,687.00 | | 15520.07 | 57,207.07 |
| FCU 130201125 | 13210265 | 413072 | A4 | | 41,687.00 | | 15520.07 | 57,207.07 |
| FCU 130201125 | 13210265 | 413055 | A4 | · | 41,687.00 | | 15520.07 | 57,207.07 |
| FCU 130201125 | 13207593 | 410921 | A4 | | 41,687.00 | | 15520.07 | 57,207.07 |
| Boom Controller | 13031127 | 000008 | A4 | | 1,161.00 | | 432.24 | 1,593.24 |
| FCP 13031129 | 13209110 | 531175 | A4 | | 21,459.00 | | 7989.19 | 29,448.19 |
| EU | 13210269 | 57779 | A4 | | 68,699.00 | 0.3723 | 25576.64 | 94,275.64 |
| EU | 13210269 | 572116 | A4 | 1 | 68,699.00 | 0.3723 | 25576.64 | 94,275.64 |
| EU | 13210255 | 573027 | A4 | 1 | 68,699.00 | 0.3723 | 25576.64 | 94,275.64 |
| EU | 13210255 | 573125 | A4 | 1 | 68,699.00 | 0.3723 | 25576.64 | 94,275.64 |
| EU | 13210255 | 573087 | A4 | 1 | 68,699.00 | 0.3723 | 25576.64 | 94,275.64 |
| EU | 13210255 | 573154 | A4 | 1 | 68,699.00 | 0.3723 | 25576.64 | 94,275.64 |
| Gear Box | 13026550 | 860316 | A4 | 1 | 14,535.45 | 0.3723 | 5411.55 | 19,947.00 |
| Gear Box | 13026550 | 861400 | A5 | 1 | 14,535.45 | 0.3723 | 5411.55 | 19,947.00 |
| Control Assy | 13026553 | 452532 | A5 | 1 | 5,368.95 | 0.3723 | 1998.86 | 7,367.81 |
| Actuator, Travel Lock | 13026653 | 351063 | A4 | 1 | 8,642.70 | 0.3723 | 3217.68 | 11,860.38 |
| Transmission Brake | 13026663 | 171510 | A4 | 1 | 14,753.70 | 0.3723 | 5492.80 | 20,246.50 |
| Motor, AZ Servo | 13027126 | 321325 | A4 | 1 | 14,892.00 | 0.3723 | 5544.29 | 20,436.29 |
| Motor, AZ Servo | 13027126 | 231449 | A4 | 1 | 14,892.00 | 0.3723 | 5544.29 | 20,436.29 |
| Motor, AZ Servo | 13027126 | 231456 | A4 | 1 | 14,892.00 | 0.3723 | 5544.29 | 20,436.29 |
| Motor, EL Servo | 13027127 | 241339 | A4 | 1 | 16,776.00 | 0.3723 | 6245.70 | 23,021.70 |
| Coupling Half | 13027121-2 | | A1 | 3@ | 476.13 | 0.3723 | 177.26 | 653.39 |
| Transducer, AZ | 13027536 | 290371 | A5 | | 4,047.53 | | 1506.90 | 5,554.43 |
| Transducer, AZ | 13027536 | 291541 | A4 | | 4,047.53 | | 1506.90 | 5,554.43 |
| Transducer, AZ | 13027536 | 290533 | B5 | 1 | 4,047.53 | 0.3723 | 1506.90 | 5,554.43 |
| EB | 13032070 | 183009 | B7 | 1 | 1 | 0.3723 | 0.00 | 0.00 |
| EB | 13032070 | 183147 | B7 | 1 | 1 | 0.3723 | 0.00 | 0.00 |
| PIM | 13210270 | 651211 | B7 | 1 | | 0.3723 | 0.00 | 0.00 |



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Missing Pack

| PIM | 13209125 | 651334 | A4 | 4 | | 0.3723 | 0.00 | 0.00 |
|-------------------|------------|--------|---------|----------|------------|--------|-------------|--------------|
| | | | - | <u> </u> | | | | 0.00 |
| PIM | 13209125 | 651521 | A4 | 1 | | 0.3723 | 0.00 | 0.00 |
| EL Valve Mod Assy | 13027131 | 461 | A4 | 1 | 7,196.30 | 0.3723 | 2679.18 | 9,875.48 |
| EL Valve Mod Assy | 13027131 | 548 | A4 | 1 | 7,196.30 | 0.3723 | 2679.18 | 9,875.48 |
| Micro Cir. | 13207802 | (| CONSUME | 4@ | | 0.3723 | 0.00 | 0.00 |
| Micro Cir. | 13207803 | (| CONSUME | 2@ | | 0.3723 | 0.00 | 0.00 |
| EMI Filter | 91020-01NX | (X (| CONSUME | 2@ | <u>0</u> | 0.3723 | <u>0.00</u> | 0.00 |
| SUBTOTAL | | | _ | | 912,103.57 | | 339576.16 | 1,251,679.73 |

CAMDEN WARRANTY ADM DALLAS WARRANTY ADM

WBS: OAB

35,729.00

1,287,408.73







Lockheed Martin Vought Systems P.O. Box 650003 Dallas, TX 75265-0003 Telephone 972-603-1000

LOCKHEED MARTIN

3-19210/1998L-5320

To:

Commander

U.S. Army Aviation and Missile Command Redstone Arsenal, Alabama 35898-5000

AMSAM-AC-TM-C/Mr. Clarence Daniels

Contract DAAH01-94-C-A005, FY 95 Production Warranty Claim Action

1 Lockheed Martin Corporation Vought Systems has received the following warranty claim actions. These items submitted against the subject contract will be counted toward the threshold for expected failures:

| <u>WCA</u> | <u>P/N</u> * | S/N | NOMENCLATURE |
|------------|--------------|--------|---------------------------|
| W1800259 | 13030280 | 621655 | Short No Volt Test (SNVT) |
| W1800260 | 13033220 | 231325 | Motor, Servo-Azimuth |

2. Please ship the following items to the address below:

Lockheed Martin Corporation Vought Systems
Arkansas Highway 205
Highland Industrial Park
East Camden, AR 71701
Attention: Sheila Walker

 Should you have any questions regarding this matter, please contact the undersigned at (972) 603-2664.

Sincerely,

M. W. Hansard

Contract Administrator - MLRS

Mark W Hansand

CC:

AMSAM-AC-TM-C/Ms. K. James, PCO

SFAE-MSL-ML-MG/Mr. A. Pratte

DCMC Lockheed Martin Vought Systems/Ms. D. L. Williams, ACO

1AB B



DEPARTMENT OF THE ARMY UNITED STATES ARMY AVIATION AND MISSILE COMMAND REDSTONE ARSENAL, ALABAMA 35898-5000

December 4, 1998

REPLY TO ATTENTION OF

Field Data Division

SUBJECT: Contract DAAHO1-94-C-A005, Warranty Claim Actions W18L00259 and W18L00260

Ms. Kathy Verrijce
Manager MLRS Production Programs
Lockheed/Martin/Vought Systems
PO Box 650003, MS-MC09
Dallas, TX 75265-0003

Dear Ms Verrijce:

The warranted items, SNVT SN621655 and AV Servo Motor SN 231325, on the subject claims were returned to your repair facility per your request. Since a delay in return of the items to the Army could have an adverse affect on the combat readiness and/or efficient logistical support of the system, it is imperative that the items be repaired/replaced and returned as soon as possible.

In order for this office to better monitor and plan for the return of these items, it is requested that your office provides and estimated date of return for each of the items. It is also requested that actions be taken by Lockheed/Martin/Vought Systems to assure compliance with these return dates.

Again, should there be any disagreement as to the applicability of the warranty provisions of this contract to the item contained herein, or should there be any other reason which would deter the contractor from expeditiously proceeding under the warranty provisions, the contractor shall immediately notify the PCO and apprise him/her of the circumstances related thereto.

The point of contact in the MICOM Customer Interface Team is Mr Billy D. Medlock at 256-842-7986.

Sincerely,

OF BATHLESS D. BIDDLECOMBR Chief. Customer Diterage "eam

CF:

PCO - AMSAM-AC-CBCA, Mr. James Ganoe

CAS - Mr. Randy Sanders, DCMC

1AB B

EQUAL OPPORTUNITY EMPLOYER



DEPARTMENT OF THE ARMY UNITED STATES ARMY AVIATION AND MISSILE COMMAND REDSTONE ARSENAL, ALABAMA 35898-5000

March 20, 2003

AMSAM-AC-TM-C

Mr. William Kennedy Lockheed Martin Missiles and Fire Control (LMMFC) Post Office Box 650003, MS MC-09 Dallas, Texas 75265-0003

Dear Mr. Kennedy:

Reference contract DAAH01-94-C-A005, shipping instructions for delivery of residual warranty rotable spares to the Government.

In accordance with the requirements of the referenced contract all residual warranty rotable spares accountable under the contract are to be shipped immediately after inventory and condition code verification by the Government to the following address utilizing the specified fund cite:

W8007A

Defense Distribution Depot Red River

ATTN: Angelika Pippen, Phone: (903) 334-2811

BRX, Bldg. 592 Purpose Code "S"

Texarkana, TX 75507-5000

Fund Cite: 21320200000022088244210101122NL012121ARDA36FRTARDAHQDA390

ARDE TAC Code: ARDE

Neither shipment or Government acceptance of the residual warranty rotable spares specified in this letter shall in any way relieve LMMFC of any obligation to the Government for any previous use of the warranty spares for purposes not permitted by the contract warranty requirements.

Questions or comments should be addressed to Mr. Clarence N. Daniels at (256) 876-8980.

Sincerely,

CF: DCMA, Attn: D. Williams



DEPARTMENT OF THE ARMY UNITED STATES ARMY AVIATION AND MISSILE COMMAND REDSTONE ARSENAL, ALABAMA 35898-5000

January 7, 2003

MLRS Contracting Office

Mr. Horace Floyd Lockheed Martin Missiles and Fire Control (LMMFC) Post Office Box 650003, MS MC-09 Dallas, Texas 75265-0003

Dear Mr. Floyd:

Reference contract DAAH01-94-C-A005, and LMMFC letter no. 3-19210/2002L-5330, dated, June 19, 2002 concerning required delivery of residual warranty Rotable Spares to the Government.

Your referenced letter indicates that LMMFC has no documentation on residual warranty rotable spares which supports their use for the purposes required and prescribed by the contract warranty requirements. The documents provided indicate that only two (2) documented warranty exchanges occurred.

In order to ensure that these spares were properly utilized, please provide LMMFC's position on how these parts were utilized to include the procedures followed for repair work and on what was done on this contract by LMMFC under warranty administration which was required and paid for under the contract.

Any questions or comments should be addressed to Mr. Clarence N. Daniels at (256) 876-8980.

Sincerely,

CF: DCMA, Attn: D. Williams DCMA, Attn: D. Howe

AN EQUAL OPPORTUNITY EMPLOYER

TAB C

Lockheed Martin Missiles and Pire Control - Dallas P.O. Box 650003 Dallas, TX 75265-0003 Telephone 972-603-1000



3-19210/2001L-5535

15 November 2001

To:

Commander

U. S. Army Aviation and Missile Commander Redstone Arsenal, Alabama 35898-5000

Attn: AMSAM-AC-TM-C/Mr. James Snyder, PCO

Subj: Contract DAAH01-94-C-A005, FY 94/95, MLRS GFY 94

Attachment "11" to PZ0008 Rotable Spares

Ref:

Contract DAAH01-94-C-A005 Paragraph A-11Entitled "List of Rotable (a) Spares"

- AMSAM letter dated 9 November 2001 requesting delivery of the Subject **(b)** Contract Rotable Spares
- Attachment "11" for Contract DAAH01-94-C-A005 Modification PZ0008 Encl: (1)
 - Pursuant to the reference (a) of the subject contract and the reference (b) letter 1. request, Lockheed Martin Corporation, Missiles and Fire Control - Dallas (hereinafter Lockheed Martin) herewith provides as Enclosure (1) the Rotable Spares to be delivered to the Government.
 - Lockheed Martin respectfully requests the Government provide shipping 2. instructions to include name and address for the Enclosure (1) Rotable Spares.
 - Should you have any questions regarding this proposal please contact the 3. undersigned at (972) 603-0454.

Sincerely.

Jimmy J. Crou

Financial Manager MLRS - Production Contracts

Cc:

AMSAM-AC-TM-C/Mr. C. Daniels SFAE-MSL-ML-MG/Mr. A. Pratte

DCMC Lockheed Martin/Ms. D. Williams, ACO



November 9, 2001

MLRS Contracting Office

Mr. J. J. Crouch Lockheed Martin Missiles and Fire Control (LMMFC) Post Office Box 650003, MS MC-09 Dallas, Texas 75265-0003

Dear Mr. Crouch:

Reference contract DAAH01-94-C-A005, modification number PZ0008, concerning LMMFC submission of detailed cost or pricing data pursuant to the Azimuth Drive Unit (ADU), subcontract re-opener clause and delivery of residual warranty Rotable Spares to the Government.

Your recent submission of cost or pricing data for the final negotiation and settlement of the ADU subcontract with proposed subcontractor FWM is not sufficient for evaluation and negotiation by the Government. Your proposal does not address the actual LMMFC in-house qualification, testing, and fabrication costs of the ADU units as opposed to the negotiation and award of a subcontract to FWM, as stated in your proposal to the Government and as certified by your certificate of current cost or pricing data.

In order for the Government to complete its evaluation for negotiation and final settlement of the ADU subcontract re-opener clause as required by the contract terms, LMMFC must submit a detailed ADU proposal. The ADU proposal should encompass all allocable, allowable, and incurred costs required for delivery under the referenced contract terms including ADU qualification, testing, and fabrication.

Final LMMFC delivery of Rotable Spares to the Government as required under the terms of the referenced contract is past due. At the end of the contract warranty period all residual Rotable spares not consumed in performance of the warranty became property of the Government pursuant to page 4, paragraph, "A-11" of the referenced modification. LMMFC must make these spares available for immediate delivery to the Government.





Request a revised ADU proposal be submitted to this office no later than 9 Dec 01. Written identification, quantity, and location of all residual warranty Rotable spares should be provided to this office no later than 15 Nov 01. Questions or comments concerning the content of this letter should be addressed to Mr. Clarence N. Daniels at (256) 876-8980 or the undersigned at (256) 842-6110.

Sincerely,

Contracting Officer

CF: DCMA, Attn: D. Williams DCMA, Attn: D. Howe

Lockheed Martin Missiles and Fire Control - Dallas P.O. Box 650003 Dallas, TX 75265-0003 Telephone 972-603-1000

Allhoret

3-19210/2002L-5330

19 June 2002

To:

Commander

U. S. Army Aviation and Missile Command Redstone Arsenal, Alabama 35898-5000

Attn: AMSAM-AC-TM-C/Mr. James Snyder PCO

Subj: Contract DAAH01-94-C-A005, FY 94/95, MLRS GFY 94

Production Contract, Rotable Spares

Ref:

(a) AMCOM request for Lockheed Martin Missile and Fire Control To Provide all Paperwork pertaining to use of Rotable Spares

- 1. In response to the reference (a) request, Lockheed Martin Missile and Fire Control-Dallas (hereinafter referred to as Lockheed Martin) has provided to the Government, under separate cover, all available documentation including the Request for Shipment (RFS) forms on file at LMMFC- Camden, Arkansas. It is further understood that Red River Army Depot (RRAD) can no longer provide documentation pertaining to the use of these Rotable Spares.
- Should you have questions regarding this matter, please contact the 2. undersigned at (972) 603-0454.

Respectfully,

J. Crouch

Financial Manager - MLRS Launcher Production

AMSAM-AC-TM-C/Mr. C. Daniels cc: SFAE-MSL-PF-BM-AP/Mr. A. Pratte

Crocel

DCMC Lockheed Martin Corp/Ms. D. Williams, ACO

Daniels, Clarence N CIV USA AMC

From:

Daniels, Clarence N CIV USA AMC Wednesday, July 15, 2009 4:36 PM

CC:

Subject:

FW: M270 common spares at Camden (Rotable List for A005 Contract). (UNCLASSIFIED)

Classification: UNCLASSIFIED

Caveats: NONE

The email records shown below are forwarded for your consideration in reference to the DA, ROIs concerning OSC case files DI-00-1499 and DI-09-0045.

Call me if you have any questions.

Best Regards, Clarence N. Daniels Contract Specialist 256 876-8980

----Original Message----

From: Williams, Deborah [mailto:dwilliams@dcmdw.dcma.mil]

Sent To: **≤**c:

epinem

Subject: FW: M270 common spares at Camden (Rotable List for A005 Contract).

Please be very careful if these items go out. We need to maintain a complete accounting of the items. Note Clarence's message that he needs a complete accounting, condition codes etc. of these items. Please keep your records so we will have them to compare with what Lockheed provides to the PCO. I would suggest you provide something to Clarence and myself upon shipment we have it for future records and possible legal issues.

We have been battling with Lockheed to obtain a refund. They cannot show us where they utilized the spares for warranties and are providing us parts that are not Condition Code A.

Keep in contact and be sure we include Clarence on whatever you do because of the legal conditions and the Government's desire that we be reimbursed for those items that are not new.

---Original Message---om: Daniels, Clarence N ACQ

[mailto:clarence.daniels@redstone.army.mil]

Sent: Thursday, March 20, 2003 8:09 AM

To: ACQ

Subject: RE: M270 common spares at Camden (Rotable List for A005 Contract).

The PMO needs to provide us a CRP with a fund cite to cover shipping/packaging and related costs and stating at a minimum the required quantities to be shipped, the shipping address and required delivery dates. Since proper LMMFC contractual utilization, accountability, and consumption of these \$4.8M in Government residual warranty spares has yet to be determined, all spares actually shipped by LMMFC that are not in new or like new condition (code A) must be noted and a list compiled with a copy furnished to this office.

Thanks, Clarence

----Original Message----

From:

Sent: Wednesday, March 19, 2003 6:36

To: Daniels, Clarence N ACQ

Subject: FW: M270 common spares at Camden (Rotable List for A005 Contract)

Here's what I have ... check with Tony to see if we can release this stuff and what we should get from DCMC in the way of verification of what we are getting and the condition of each. Will send you the other message from Allen also. Get

with Ricky also for GBL fund site and a clear direction to ship. thanks,

----Original Message----

From: Kennedy, Bill

Sent: Wednesday, March 19, 2003 3:33 PM

To:

Subject: RE: M270 common spares at Camden (Rotable List for A005 Contract)

One issue on the rotable spares list.

There has been an administrative error on the rotable spares list since day one. The error being the omission of 6 SRP's from the list. Records seem to indicate that these were bought for the rotable pool but inadvertently left off the list in the awarding mod and every list since.

Therefore, when you send me the shipping instructions for these items that are to support the war effort, please use the attached list that includes the SRP's

Please get back with me ASAP.

anks, ill Kennedy ----Original Message----

From: Kennedy, Bill

ent: Wednesday, March 19, 2003 8:44 AM

Subject: FW: M270 common spares at Camden (Rotable List for A005 Contract)

I didn't see you on distribution for this e-mail...

Do you anticipate sending us direction to ship these spares to support the war effort? Please let me know ASAP because the guys in Camden are ready to prepare them for shipment but we need, as a minimum, a commitment from the government that the "official" direction to ship will be coming shortly.

----Original Message----

From: sl.army.mil]

Sent: Tuesday, March 18, 2003 1:07 PM

To: Ricky Holder

Cc:

bby (E-mail 2)

jbject: Re: M270 common spares at Camden (Rotable List for A005 Contract)

Please direct LMMFC to immediately ship these parts to the the PM account "BRX" at Red River. Ron can provide you the complete address. Thanks,

>>> dlmco.com> 03/18/03 10:30AM >>>

I hope this will help with the M270 common parts need in Kuwait

Contract Close Out -

Dallas Contracts completed the A005 property review in August of last year.

These parts were procured to support the Camden M270 Launchers. The parts were review and coded by Camden quality and DCMA both Camden & Dallas representative. At that point all Camden required was shipping instruction.

Dallas contracts requested disposition several months ago from Huntsville.

Maybe Jim Snyder could assist in expediting the required instruction.

The attached lists of parts are in new or like new condition.

<<005 USE-FINAL.xls>>

mden can be prepared to ship with 1 or two days after notification.

.1

that is required is for Dallas contracts to be provided disposition information.

FILINVENTORY AND CONDITION CODE OR DAAH01-94-C-A005 ROTABLE SPARES

| | 0 | NOMENCLATURE | PART NUMBER | Contract Amt | On/Hand | Short | SERIAL NUMBERS & CONDITION CODES |
|----------|----|-----------------------|-----------------|-----------------|---------|-------|--|
| 1 | 12 | Hoist, Rocket Pod | 13027524 | 2 | 2 | | 511466 - C-A4 511745 - C-A4 |
| 2 | 14 | Control Assy, Elect | 13029120 | 2 | 2 | | 472057 - C-B5 472502 - C-A4 |
| 3 | 18 | SNVT | 13030280 | 4 | 4 | | 621704 - C-A1 621705 - C-A1 621720 - C-A1 621782 - C-A1 |
| 4 | 34 | PDB | 13209070 | 3 | 3 | | 0462 - C-A5 1301 - C-A1 1324 - C-A1 |
| 5 | 19 | Cable Assy, W1 | 13030310 | 3 | 3 | | 5015 - C-A1 5021 - C-A1 5045 - C-A1 |
| 6 | 20 | Cable Assy, W9 | 13030314 | 2 | 2 | | 5034 - C-A1 5035 - C-A1 |
| 7 | 21 | Cable Assy, W15 | 13030317 | 3 | 3 | | 2234 - C-A1 5033 - C-A1 5074 - C-A1 |
| 8 | 22 | Cable Assy, W35 | 13030329 | 1 | 1 | | 5039 - C-A1 |
| 9 | 23 | Cable Assy, W59 | 13030339 | 1 | 1 | | 5017 - C-A1 |
| 10 | 24 | Cable Assy, W60 | 13030340 | 1 | 1 | | 5011 - C-A1 |
| 11 | 25 | Cable Assy, W61 | 13030341 | 1 | 11 | | 5022 - C-A1 |
| 12 | 26 | Cable Assy, W80 | 13030352 | 1 | 1 | | 5009 - C-A1 |
| 3 | 27 | Cable Assy, W81 | 13030353 | 1 | 11 | | 5028 - C-A1 |
| <u> </u> | 44 | adapter, umb | 13032050-1 | 20 | 20 | | C-A1 |
| 15 | 45 | adapter, umb | 13032050-2 | 20 | 20 | | C-A1 |
| 16 | 30 | FCU 130201125 | 13210265 (5) Ea | 6 | 6 | | 413048-C-A4 413051-C-A4 413055-C-A4 413068-C-A4 413072-C-A4 |
| 16 | 30 | FCU 130201125 | 13207593 (1) Ea | | | | 410921 -C-A4 |
| 17 | 31 | Boom Controller | 13031127 | 2 | 2 | | 392540 - C-A1 000008 - C-A4 |
| 18 | 35 | FCP 13031129 | 13209110 | 4 | 4 | | 531175 - C-A4 532565 - C-A1 532567 - C-A1 |
| 19 | 33 | Comms Processor | 13032365 | 2 | 2 | | 592626 - C-A1 592628 - C-A1 |
| 20 | 36 | EU | 13210269 (2 EA) | 6 | 6 | | 570779 - C-A4 572116 - C-A4 |
| 20 | 36 | EU | 13210255 (4 EA) | | | | 573027 - C-A4 573087 - C-A4 573125 - C-A4 573154 - C-A4 |
| 21 | 3 | Gear Box | 13026550 | 2 | 2 | | 860316 - CA4 861400 - C-A5 |
| 22 | 4 | Control Assy | 13026553 | 2 | 2 | | 452605 - C-A1 452532 - C-A5 |
| 23 | 5 | Actuator, Travel Lock | 13026653 | 2 | 2 | | 351063 - C-A4 351849 - C-A1 |
| 4 | 6 | Transmission Brake | 13026663 | 4 | 4 | | 171510 - C-A4 171557 - C-A1 171559 - C-A1 171282 - C-A1 |
| دة | 7 | Motor, AZ Servo | 13027126 | 3 | 3 | | 321325-C-A4 231449-C-A4 231456-C-A4 |



FI INVENTORY AND CONDITION CODE OR DAAH01-94-C-A005 ROTABLE SPARES

| | 0 | NOMENCLATURE | PART NUMBER | Contract Amt | On/Hand | Short | SERIAL NUMBERS & CONDITION CODES |
|----|----|-------------------|-----------------|-----------------|---------|-------|--|
| 26 | 8 | Motor, EL Servo | 13027127 | 3 | 3 | | 241347 -C-A1 241339-C-A4 241414 -C-A1 |
| 27 | 10 | Heat Exchanger | 13027137 | 2 | 2 | | 251541 - C-A1 251549 - C-A1 |
| 28 | 40 | Coupling Half | 13027121-2 | 20 | 20 | | C-A1 |
| 29 | 41 | Coupling Half | 13027121-3 | 20 | 17 | | C-A1 |
| 30 | 13 | Transducer, AZ | 13027536 | 4 | 4 | | 290371 - C-A5 290533 - C-B5 291541 - C-A4 291734 - C-A1 |
| 31 | 32 | ЕВ | 13032070 | 2 | 2 | | 183009 - C-B7 183147 - C-B7 |
| 32 | 37 | PIM | 13210270 (1 EA) | 3 | 3 | | 651211 - C-A4 |
| 32 | 37 | PIM | 13209125 (2 EA) | | | | 651334 - C-A 4 651521 - C-A4 |
| 33 | 9 | EL Valve Mod Assy | 13027131 | 6 | 6 | | 285 - C-A1 |
| 34 | 16 | AZ Valve Mod Assy | 13029626 | 3 | 3 | | 834 - C-A1 1040 - C-A1 1046 - C-A1 |
| 35 | | Micro Cir. | 13207802 | 4 | 0 | | Consumable |
| 36 | | Micro Cir. | 13207803 | 2 | 0 | | Consumable |
| 37 | | EMI Filter | 91020-01NXX | 2 | 0 | | Consumable |



Fax Header Sheet

| DCMA Lockheed Martin Dallas P.O. Box 650003, Mail Stop PT-03 Dallas, TX 75265-0003 | Date: 5-29-03 # Of Pgs: 15 (Including Header Sheet) |
|--|---|
| To: Clarone Daniels) Phone No: Fax No: | Phone No: |
| Subject: 7CU's | |
| Remarks: | |

- Immediately
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- . For Official Use Only

TAB E

972 603 1837

T-046 P.002

F-333

From:

@Imco.com)

Sent: To:

Thursday, October 17, 2002 11:03 AM

Subjecti

FW: Change Order, Contract DAAH01-00-C0109

Per your request.

LRIP Programs

(972) 603-1338, FAX (972) 603-1476

donald.shipp@lmco.com

Page (800) 867-1584 or donald.shipp@myairmail.com

----Original Message----

From: Floyd, Horace

Sent: Thursday, October 10, 2002 5:42 PM

To: And

Subject: FW: Change Order: Contract DAAH01-00-C0109

Below is the Contracting Officer's direction for IMMFC-D to commence the RRAD activity as discussed with Don Shipp. Please proceed with this direction.

----Original Message----M ACQ From:

Sent: Thursday, October 10, 2002 5:28 PM To: 'Eorace.Floyd@lmco.com'

Cc: Holder, Ricky (TactMSL): Pratte, Allen (TactMSL) Subject: Change Order; Contract DAAH01-00-C0109

Under the authority of the Changes Clause of the subject contract, LMMTC is hereby directed to send a team to Red River Army Depot ,DDRT, with 5 sets of IFCS LRUs borrowed from the LRIP 3 production line and install them on 5 M270A1

launchers, and check the launchers to insure they are functional (Run Command Built in Test(CBIT), perform offload, run a fire mission). The contractor 15

also authorized to use ICS assets and/or LRIP 4 production hardware to support

any failures of the launcher hydraulic equipment. LMMFC is not authorized

expend in excess of \$100,000 in the performance of this effort without

approval of the Contracting Officer.

10/18/2002 18:45 FAX 258 878 3482

MLRS ACQ CTR

4 LOCKHKRD

2002



DEPARTMENT OF THE ARMY EDETED STATES ARMY AVIATION AND HUBBLE COMMAND EDSTORE ARSENT, ALABAMA SINCE

DE LEES ATTENTION OF

AMSAM-AC-TM-C

MLRS Acquisition Division

15 October 2002

SUBJECT: Contract DAAH01-00-C-0109, M270A1 LRIP III Launcher Acceleration

Lookhood Martin Missiles and Fire Control-Dallas Post Office Bax 65003 Dallas, Tours 75265-0003

Dear

Lockhood Martin Missile and Fire Control - Dallas' request for Government approval to socolorate delivery of the last five (5) upgraded LRIP III M270A1 launchers utilizing slaved hardware, which is defined as the process of using the same set of Pire Control Systems (PCS) bardware i.e.; FCP, LIU, WIU, PSU and PNU; to test and sell-off up to five (5) M270A1 launchers, with the PCS hardware being removed following signing of the DD-250 and used on the next launches to be tested and sold allowing LMMFC-D to invoice in full is authorized.

However, the approval to deliver is contingent upon the parties agreeing to the following:

- FCS hardware to be removed following DD-250;
- Contractor is authorized to expend and collect all cost over and above normal production, i.e. to install and remove slave hardware before and after PUT, final function, DD-250 and protection/preservation prior to Care of Supplies in Storage (COSIS). Specific tasks associated with protection/preservation will be provided to the contractor not later than 31 October 2002;
- Warranties to remain until hand-off if agreed upon COSIS procedures are followed.

If you have any fluther comments or questions on this matter you may contact the undersigned at telephonn

Siscoroly.

Contracting Officer

P, 03

FAX NO. 18705744069

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972 603 1837 T-046 P.004/015 F-333



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| 13209480 | FCP | 540404 | 540450 | 540470 | 540466 | 540479 |
| 13209565 | LIU | 120254 | 120260 | 120249 | 120258 | 120257 |
| 13209665 | MID | 580538 | 580535 | 580526 | 580527 | 580536 |
| 13211827 | PNU | 380404 | 380405 | 380402 | 380396 | 380410 |
| 13214814 | BM CTL | 935011 | 935015 | 390504 | 390758 | 390399 |
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06 Nov 2003 Mr. Daniels/6-8980

MEMORANDUM FOR OFFICE OF SPECIAL COUNSEL, DISCLOSURE UNIT, ATTN: Mrs. Malia Myers Paslawski 1730 M STREET, NW SUITE 201, WASHINGTON, DC 20036-4505.

Subject: Re, DI-00-1499, Additional documentation concerning the urgency for immediate Government corrective actions in regard to my previous complaint of alleged AMCOM Safety Office and Multiple Launcher Rocket System (MLRS), Project Manager's office (PMO) management criminal negligence and acquiescent acts concerning MLRS, PMO management recommendations for the continued delivery, acceptance, and deployment of unsafe and non-conforming MLRS, M270Al Launchers known to exhibit catastrophic operational and safety hazards that present serious health and safety risks to end users and Government property.

Recent Developments: The recent catastrophic safety incident as described in the 5 Nov 03, PMO/LMMFC Staff call Video Telephone Conference (VTC), (attached) has reaffirmed the imminent danger of operating the M270A1 launcher during tactical and live-fire exercises, the LMMFC M270A1, LRIP III SAR Hazard Control Matrix (attached), frequently of catastrophic safety incident occurrence is as bad or worse than estimated. These M270Al launchers have been known to the Government to exhibit these catastrophic operational and safety hazards for almost three years by AMCOM, Safety, MLRS, PMO and LMMFC-D management offices. The previously delivered and fielded M270A1 launchers that exhibit these unmitigated safety hazards are not safe for live-fire training or tactical use.

Additional Supporting Data:

Attachment 01, Excerpts from 5 Nov 03 PMO/LMMFC Staff call VTC, page 8 of 11, last paragraph.

Attachment 02, Copy of LMMFC M270A1 LRIP III SAR Hazard Control Matrix, dated, 5 Mar 02.

Conclusion: The following actions should be immediately taken by the Government as a minimum:

- All previously delivered and fielded M270A1 launchers with unmitigated safety hazards as described in the attached LMMFC M270A1, LRIP III SAR Hazard Control Matrix should be immediately restricted from use in all tactical and livefire exercises.
- 2. All future Government deliveries and acceptance of M270A1 launchers from LMMFC-D should be suspended immediately pending the results of the investigation by the Government of the recent M270A1 inadvertent rocket firing incident.

3. Stop work orders and cure notices should be issued under all current M270A1 hardware production contracts pending the results of the investigation by the Government of the recent M270A1 inadvertent rocket firing incident.

Your office's immediate action is requested. Questions or/and comments concerning the content or any supporting documents referenced or inferred in this memorandum should be addressed to the undersigned at

Attachments

Clarence N. Daniels

Contract Specialist

CF Army CID DCIS, Fraudnet

M270A1 Production Staff Call VTC

05 November 2003

(Pre-VTC Status)

AMCOM Attendees: (29 Oct 2003) Telecon)

LMMFC (Dallas) Attendees:

(29 Oct 2003 Telecon)

LMMFC (Camden) Attendees: None

(29 Oct 2003 Telecon)

Subject: Launcher Deliveries

Status: a. M270A1 Launchers For Korea

- As of Monday, 03 November, 2003, Korean Launcher AFL 3004 (4AA1081)
 Was In Assembly Station 3.
- b. As of Monday, 03 November, 2003, October Launchers 0142 (4AA0146), 143 (4AA0354), 144 (4AA0097), 145 (4AA0104), 147 (4AA0048) and 148 (4AA0584) Had Been Sold.
- c. As of Monday, 03 November, 2003, November Launcher 129 (4AA0720) Was In PUT. November Launcher 132 (4AA0109) Was In Assembly Station 3. November Launchers 146 (4AA0115), 149 (4AA0393) and 150 (4AA0599) Were In Assembly Station 2. November Launcher 135 (4AA0549) Was In Assembly Station 1.

Subject: Upcoming Events

Status: The Following FCAs, IPRs, PDRs, CDRs, Etc. Are Scheduled:

- System Level Delta FCA For SAASM and V.24 06 November, 2003 At Dallas
- Next Program IPR 19-20 November, 2003 In Camden. 18 November, 2003
 Has Been Reserved For Sidebar Meetings. In Response To
 The Inquiries At Last Week's VTC Relative To the Potential
 Adverse Impact of the End of Basic M270 To Future M270A1
 FMS, Etc. Sales, the Late Afternoon of the 18th Is Being
 Devoted To the Discussion of This Issue.

Parts Will Be Available For Contingency Use. By 30 January, 2004, All Verification Testing Is To Be Complete, and L-3 Are To Receive Authorization To Begin Production Efforts. First LRUs Utilizing Gray Market Parts Are To Begin To Be Delivered By 19 June, 2004. L-3 Reports That All EMI And Temperature Tests Have Been Successfully Completed. Harris Is Testing Gray Market PPC2EPs In Both the LIU and IWIU Application. LRU-Level Temperature And Vibration Testing Has Been Successfully Completed. EMI Tests Are Ongoing On The IWIU, Successfully Completed On the LIU. System Testing (MIF Console and On Launcher) Of LRUs Equipped With Gray Market EPs Began On 27 August, 2003, At LMMFC. LMMFC System Testing Was Successfully Completed On 22 October, 2003.

Subject: Excessive Static Torque In Azimuth and Elevation Hydraulic Drive Motors

Status: Vickers Has Recently Experienced A Large Decrease In the Percentage of Motors Meeting Frictional Requirements the First Time They Are Tested After Fabrication. Investigation Efforts Determined That Problems Were Being Caused By Surface Quality Issues On the Motor Yoke. Vickers Is Well On the Way To Resolving Issues With the Yoke, and Production Yields For Motors Are Again High.

Subject: Damage To Connector P3 Of the W325 Electrical Cable

Status: a. July, 2003, and Subsequent Production Launchers Have These Changes
Installed At the Time of Sale. LMMFC's Mark Evans Is In the Process
Of Determining When Enough Extra Adapter Plates Will Be Available
To Support Rework of Fielded Launchers. It has Been Recently Determined
That the W325P2 Connector Clocking Can Make Installation Difficult. LMMFC
Has Prepared Both A Production Design Change and A Rework Procedure To
AllowRe-clocking In the Field.

Subject: Launcher Remanufacture Meeting

Status: LMMFC Camden, DDRT and RRAD Personnel Have Essentially Agreed To Use
The RRAD/DDRT In-Process Inspection Sheets (Which Were Supplied To LMMFC
Camden By With Minor Alterations, To Govern the Acceptability of
RRAD Remanufactured Items. Subject To the Inspection of Specific Items, If and As
Requested By LMMFC Camden Quality, It Is Intended That the Completed and
Signed Inspection Sheets Will Be Considered To Be Certificates of Conformance.
A Sidebar Meeting On This Subject Is Planned For the Upcoming November IPR In
Camden.

Subject: M270A1 Launcher Software PCA/FCA/PCI

Status: Software PCA/FCA/PCI Was Successfully Conducted On 02-03 April 2003. Twenty (20) CSCIs Were Conditionally Approved. The WIM CSCI Will Be Reevaluated. Forty-two (42) Action Items Were Taken, and Continue To Be Worked. The Incident In Which Several Rockets Launched, During A WSMR Test, After the GDU Screen Froze (With Resulting Loss of Operator Control) Is Still Being Investigated. Martin Delaplaine Is LMMFC's POC For This Issue. Martin Has Prepared A White Paper On The Subject Which Is In LMMFC Internal Review. LMMFC's Rick Skuza and Jodat Vu Have Been Unable To Develop A Methodology To Subject A GDU To Continuous Fire Mission Processing, With LIDAS In the Loop, and Have Been Unable To Duplicate The Failure Mode. Martin's Stated Intent Is To Update the White Paper With Recent Events (Example: Successful GMLRS Flight Test) and Provide It To PFRMS.

29 Jun 2007 Mr. Daniels/6-8980

MEMORANDUM FOR DEPARTMENT OF DEFENSE, INSPECTOR GENERAL, DEFENSE HOTLINE, THE PENTAGON, FAX NO. (703) 604-8567.

THRU: OFFICE OF SPECIAL COUNSEL, DISCLOSURE UNIT, ATTN: Mrs. Malia Myers Paslawski, 1730 M STREET, NW-SUITE 201, WASHINGTON, D.C. 20036-4505.

Subject: [Reference OSC file no. DI-00-1499], Suppression and attempted concealment of latent and unmitigated catastrophic Safety hazards of contractual non-conforming contractor serviced and maintained M270A1/HIMARS Launchers and Fire Control Systems (FCS) fielded with the 2nd/20th, Field Artillery Battalion, Fort Hood, TX by perfidious past and present US Army Aviation and Missile Command (AMCOM), and Multiple Launch Rocket System (MLRS), Program Executive office (PEO) management officials.

Catastrophic M270A1/HIMARS Equipment Losses: Government and Contractor false and misleading statements concerning the alleged destruction by fire and total loss of MLRS M270A1 Launcher Serial Number (SN): 4AA01053 and Weapon Interface Unit (WIU/IWIU) SN: 580713 fielded with the 2nd/20th, Field Artiflery, Fort Hood, TX to effect the concealment and waiver of Government rights to legally enforceable indemnification for Government equipment losses valued at more than \$3 million. Nineteen (19), each MLRS M270A1/HIMARS Launchers including Launcher SN: 4AA01053 and WIU/IWIU SN: 580713 were under de-facto contract responsibility and accountability with a contractor embedded co-located Field Service Technician (FSR), pursuant to the terms and conditions of fixed price Life Cycle Contractor Support (LCCS), contract W31P4Q-04-C-0076 with Lockheed Martin Missiles and Fire Control Systems, (LMMFC) at the alleged time of the equipment loss as further described in the Attachments hereto.

High Mobility Artillery Rocket System, (HIMARS) production contract number DAAH01-03-C-0005 total loss and Government replacement without legally sufficient consideration of one government furnished HIMARS XM1140 Carrier Vehicle valued at \$359K that was irreparably damaged during LMMFC performance of Production Unit Testing at the Carnden, AR test track facility on 22 Sep 2006.

Pursuant to the current terms and conditions of the both the LCCS and HIMARS contract Statements of Work (SOW), and/or Government Property clauses, included in the contracts, the contractor is generally responsible for all loss, damage or destruction of government property under its possession and control. This clause includes required compensation to the Government in the form of a reduction to the total contract price equal to the amount of actual government property lost, damaged, or destroyed while under the possession and control of LMMFC.

Past Catastrophic Launcher/Equipment Losses: Allegedly there have been at least two additional M270A1/HIMARS Launchers fielded and deployed since 2003 that were totally destroyed by fire in CONUS and OCONUS with apparently no documented causes or formal safety investigations performed or formally documented by the Government.

PEO and AMCOM management officials continue to routinely and inexplicably approve highly questionable LMMFC self serving requests for contract modifications that have either eliminated or degraded critical MLRS weapon system safety and tactical operational performance without adequate safety mitigation or legally sufficient consideration to the Government in return for reducing or eliminating negotiated and contractually mandated system safety and tactical performance requirements.

Additional Supporting Documents:

Attachment 01, Emails discussing the heretofore unexplained damage and total loss of MLRS M270A1 Launcher serial number (SN): 4AA01053 and Weapon Interface Unit (WIU/IWIU) SN: 580713.

Attachment 02, Excerpts from contract number DAAH01-04-C-0076, SOW and Appendix "B" requiring contractor performed life cycle maintenance and assignment of a LMMFC embedded and co-located contractor Field Service Technician (FSR) for 19 each MLRS M270A1Launchers of the 2nd/20th, Field Artillery, BN, Fort Hood, TX.

Attachment 03, Modifications P000119 and P000124 from contract number DAAH01-03-C-0005 total loss and replacement of one government furnished HIMARS XM1140 Carrier Vehicle that was irreparably damaged during LMMFC performance of Production Unit Testing at the Camden, AR test track facility on 22 Sep 2006.

Conclusion: Based on the unexplained and undocumented M270A1/HIMARS Launcher and equipment losses occurring since their initial conditional acceptance and fielding by the Army in 2002 and the imminent probability of additional catastrophic events, the Army should conduct an immediate independent Safety audit of all fielded non-conforming M270A1/HIMARS Launchers and FCSs. These Launchers were delivered under MLRS production contracts DAAH01-98-C-0138 and DAAH01-00-C-0109, conditionally accepted without legally sufficient consideration to the Government, fielded with unmitigated safety hazards, and callously deployed during Operation Iraqi Freedom. This independent Safety audit of the identified MLRS systems should be immediately implemented for the reasons delineated herein unless my previous MLRS system safety related allegations specified in Office of Special Counsel file no. DI-00-1499 have been conclusively dismissed by the appropriate governmental investigative agencies or legally mitigated.

Questions and/or comments concerning the content of this memorandum or any supporting documents referenced or inferred herein may be addressed to the undersigned at my home address or

I hereby certify by my legal signature below, that to the best of my knowledge and belief, all of the information contained in or attached to this memorandum is true, correct, complete, and made in good faith.

Singerely,

Clarence Nelson Daniels

CF w/o attachments:
Honorable Robert Cramer
Honorable Richard Shelby
Secretary of Defense
Senate Armed Services Committee
House Armed Services Committee
DODIG, Civilian Reprisal Investigations
DOJ, Criminal Division/Fraud Section
Under Secretary of Defense (AT&L)
Secretary of the Army
GAO, FraudNet
US Dept. of Justice, Public Integrity Section
Commander, US Army Materiel Command
Commander, US Army AMCOM, LCMC





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CONTINUATION SHEET

Reference No. of Document Being Continued

PHIN/SHIN DAMM01-03-C-0005

MODYAMD

Page 64 of 168

Name of Offeror or Contractor: LOCKHEED HARTIN CORPORATION

Total CPFF-Remains unchanged at \$2,217,515.00.

- A-3 All work performed by the contractor, under the referenced undefinitised modification, is considered to be pursuant to the definitive contract action.
- A-4 This modification constitutes complete, full and final settlement for all the contractual changes to this contract as a result of the change order issued for the efforts identified in Paragraph A-1 above. The contractor hereby releases the Government from any and all liabilitity under this contract for further equitable adjustments attributable to such facts or circumstances giving rise to the proposal for adjustment.
- A-3. As a result of this modification, the total obligated amount of this contract remains unchanged.

*** END OF MARRATIVE A0118 ***

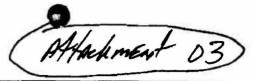
- A-1 The purpose of this modification, P00119, is to revise the delivery schedule for the LRIP III launcher under SLIM 0203AM, from 28 PES 2007 to 31 JUL 2008; and, incorporate Universal Fire Control System (UFCS) configuration requirements and Unit Item Identification (UID) requirements for the SLIM 0203AM launcher. The launcher under SLIM 0203AM is the replacement launcher for launcher 856 that was damaged during performance of the Production Unit Test (FUT) et the Camben facility test track on 22 SEF 2006.
- A-2 As consideration for the revised delivery schedule implemented herein, necessitated as a result of the referenced launcher accident. Lockheed Martin shall provide the replacement launcher under SLTW 0203AM in the HIMARS FRF II UPCS configuration in compliance with UTD requirements, at no additional cost to the Government.
- A-3 The following revised/additional contract documentation is hereby incorporated to implement the UFCS configuration requirement for the replacement launcher under SLIM 0203AM, to include:
- (a) Statement of Work (SOW), Attachment 031 revision dated 23 JAN 2007, reflecting added paragraphs 13.0 through 13.4 detailed on pages 16-17 of the SOW;
- (b) Government Parnished Equipment (GPE) List, Attachment 009 revision dated 23 JAN 2007, reflecting quantity increase for item 201140 Carrier Vehicle, by a quantity of 1, from 93 to 94.
- (c) Document Summary List (DSL), Attachment 032 revision dated 05 FEE 2007, reflecting applicable Military Specifications/Standards as follows:
 - (1) Item 35. HIL-STD-130M;
 - (v) Item 38. ATPD-2133D.1;
 - (ii) Item 42. MIS-PRP-35480D;
 - (iii) Item 46. MIS-PRF-49201;
 - (iv) Item 47. MIS-49202; and
 - (VI) ITEM 56. 13546500P
 - (d) UID List, Attachment 042, reflecting components requiring unique identifiers/UIDs.

Section J is revised accordingly to raflect incorporation of revised contract attackments/documentation detailed above.

- A-4 Section I is revised to reflect incorporation of DPARS clause 252.211-7003, entitled "Item Identification and Valuation.' Subject clause shall apply to SLIM 0203AM (replacement launcher for launcher 886).
- A-5 As a result of this modification, the total obligated amount of this contract remains unchanged.

*** END OF MARRATIVE A0119 ***

- A-1 The purpose of this modification, P00120, is to authorize release of funds provisionally withheld under modification P00104, for three (3) LCPCP Installation Kits (P/N 13214709) under SLIM 0215AA.
- A-2 The cumulative provisional withhold amount herein released for the LCPCF Installation Kits under SLIM 0213AA is \$7,500.00 (\$2,500.00 for each of the three (3) kits).
- A-3 The contractor is authorized to invoice and collect provisional withholds previously implemented under this contract for the three (3) LCTCP Installation Eits under SLIM 0213AA.
- A-4 As a result of this modification, the total obligated amount of the contract remains unchanged.



CONTINUATION SHEET

Reference No. of Document Being Continued

PINVSIEN DANKO1-03-C-0005

MOD/AMD

Page 67 of 168

Name of Offerer or Contractor: LOCKHEED MARTIN CORPORATION

- A-1 The purpose of this modification, P00123, is to reconcile the Cost-Flus-Fixed-Fee breakouts by incorporation of administrative corrections, adjustments, and/or updates to the narratives as reflected in Section B under the following CFFF CLIMS: 8002, 0005, 0006, 0007, 0008, 0105, 0106, 0107, 0108, 0110, and 0112; including deletion of CFFF breakout narratives for MLNMs 0002AA, 0002AD, and 0005AA.
- A-2 For information/administration purposes, modification P00087 has been cancelled in its entirety and will not be used and/or executed.
- A-3 As a result of this modification, the total obligated amount of this contract remains unchanged at \$313,339,387.50.

*** END OF MARRATIVE A0123 ***

A-1 The purpose of this modification, P00124, is to accept consideration for the damaged GFE (sustained during the launcher #86 accident) resulting in the Government providing a replacement XM1140 Carrier Vehicle (estimated value of \$358.7K) with VICIII/SINCQARS radio kit (estimated acquisition value of \$13.9K) for production of the replacement launcher under SLIN 0203AM. Lockheed Martin shall provide the Line Replacement Unit (LRU) Bardware reflected below, equivalent to the cumulative value of replacement GFE (\$372.6K), at no cost/charge to the Government.

DESCRIPTION

QUARTITY

Universal Improved Weapons Interface Units (UIWIUs) Removable Nemory Units (RMUs) 3

- 3

The LRU hardware above shall be delivered MLT 31 May 2008.

- A-2 The title to all GPE damaged during the launcher 886 accident (XM1140 Carrier Vehicle with radio kit) shell remain with the Government.
- A-3 As a result of this modification, Contractor Loss, Damage, Destruction Report 2006LDD-023 will be closed.
- A-4 The total obligated amount of this contract remains unchanged at \$313,286,941.48.

*** EMD OF MARKATIVE A0124 ***





SECTION I. BUSINESS CLEARANCE MEMORANDUM

15 December 1994

U.S. Army Missile Command ATTN: AMSMI-AC-CBCA

Redstone Arsenal, AL 35898-5280

Competitive: Pre-Negotiation: X Total: (\$ 19,345,970)
Non-Competitive: X Post-Negotiation: Total: (\$13,107,694)

**See PostBOM for Breekout.

Contractor: Loral Vought Systems Contract: DAAH01-89-C-0336

1701 W. Marshall Drive Grand Prairie, TX 75051

Item Description: Definitization of modifications P00111 and P00160 which incorporated Value Engineering Change Proposal (VECP) MI-C1450 entitled "Reduced Range Practice Rocket (RRPR)".

| Pricing Structure: | | Pre-Megotiation | Post-Negotiation |
|----------------------------|---|-----------------|------------------|
| Acquisition Savings | ~ | (\$26,010,309) | (\$24,128,330) |
| Government Cost-Testing | | \$ 1,068,721 | \$ 1,068,721 |
| Government Cost - Adv Mat1 | | \$11,612,911 | \$ 1,018,336 |
| Net Acquisition Savings | | (\$13,328,677) | (\$22,041,273) |
| LVS Share | | \$ 6,664,339 | \$11,020,637 |

Summary of Contract Change:

 Acquisition Savings
 (\$26,010,309)
 (\$24,128,330)

 Payment:
 LVS Share
 6,664,339
 \$12,942,677

876-8378

Net Contract Reduction (Government) (\$19,345,970) (\$13,107,694) **See PostBOM for Breakout**

Sharing Arrangement: 50/50

Approved (Sig)

POST-BCM Approved (S1g)

Sharing Period: Commence: September 1993 Finish: August 1996

Point of Contact: Contracts: 842-6381
Technical: 876-8227

Pricing: |

Preparer (Sig)

Reviewer (Sig)

PRE-BCH

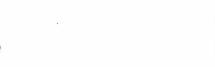
Date 20 Dec 94

) with conditions which must be met (attached)

Date 8/30/9.5

FOR OFFICIAL USE ONLY

TABG



SECTION II. PreBCM Compliances

| 1. a. Determinations and Findings (D&F) to exclude a source (FAR 6.202 and Subpart 1.7) number was approved on by Attached as Exhibit M/A. |
|---|
| b. D&F for the Public Interest circumstances permitting other than full and open competition (FAR 6.302-7 and Subpart 1.7) number was approved on by Attached as Exhibit N/A. |
| c. A justification for other than full and open competition (see FAR 6.303) was approved on 23 May 1988. |
| 2. Acquisition Plan (AP) <u>Number ML1-89, Update No. 7</u> , was approved on <u>28 June 1989 by J.R. Sculley, Assistant Assistant Secretary of the Army (Research, of the Army (Research, Development, and Acquisition). This acquisition is in conformity with the approved AP.</u> |
| 3. This acquisition was not synopsized in the Commerce Business Daily. Explanation is provided in paragraph 24. |
| 4. Proposed services have been determined to be nonpersonal. Yes No N/A _X . |
| 5. The Pre-Award Disclosure Statement - Cost Accounting Practices and Certification was executed on 31 August 1992. The cognizant DCAA auditor determined that the Disclosure Statement was current, accurate and complete on 7 June 1993. |
| 6. Written waiver of audit request was granted by the Contracting Officer. Yes N/A X . (FAR 15.805-5). |
| 7. The cognizant ACO has determined that the contractor's Estimating System is adequate at the present time. |
| 8. The contractor has an approved purchasing system for Dallas, as determined by the ACO on <u>22 November 1993.</u> The contractor has an approved purchasing system for Camden, as determined by the ACO on <u>01 December 1993.</u> |
| 9. The contractor's Material, Management, and Accounting System has been determined to be adequate by the ACO. |
| 10. a. The contractor submitted SF1411, Contract Pricing Proposal Cover Sheet. Yes X No |
| b. The SF 1411s for all major subcontractors have been submitted (FAR 15.806). Yes N/A _X No |
| c. Assist audits have been requested or received for all major subcontractors. Yes N/A \underline{X} No Explanation is provided in paragraph 24. |
| 11. Precontract costs were approved by N/A _X |
| 12. An approved make or buy plan is on file. Yes M/A _X No If no, explanation is provided in paragraph 24. |
| 13. Equal Employment Opportunity (EEO) compliance has been requested or obtained. Yes N/A _X No |
| 14. The prospective contract has been determined to be responsible within the meaning of FAR Subpart 9.1 and is financially stable. Yes \underline{X} No $\underline{\hspace{1cm}}$. If no, explanation is provided in paragraph 24. |
| 15. This memorandum does not constitute resolution of contract audit in accordance with DOOD 7640.2. |
| 16. GSA Delegation of Procurement Authority (DPA) does not apply. |
| 17. Exception to the Buy American Act has been obtained. Yes No N/A _ X (FAR 25.102 and 25.105) |



| LOW OLLICIAT DEFOUET |
|---|
| 18. Progress Payments Authorized (FAR 32.5): Customary X Flexible Unusual If unusual, explanation and approvals are discussed in paragraph 24. |
| 19. Certification of Independent Price Determination has been submitted by the contractor (fixed price only). Yes No N/AX If no, explanation is provided in paragraph 24. (FAR 3.103-1) |
| 20. The proposed procurement has been reviewed by the Contracting Officer for Small and Small Disadvantaged Business and Labor Surplus Area Considerations. Yes No N/A \underline{X} . If no, explanation is provided in paragraph 24. (FAR 19.501) |
| 21. Warranty Clause approval has been obtained. Yes No N/A X. If no, explanation is provided in paragraph 24. (FAR 46.7) Does the cost-effectiveness analysis required by DFARS 246.770-7(a) indicate that the warranty provisions will be cost effective. Yes No N/A X. If no, has a waiver been requested? Yes No . If no, explanation is provided in paragraph 24. |
| 22. List of Parties Excluded from Federal Procurement or Monprocurement Programs has been checked. Yes X No . If no, explanation is provided in paragraph 24. |
| 23. ASA(FM) Approval/Authorization for ADP Acquisition does not apply. |
| 24. Explanations (indicate item numbers to which explanation apply) and any other applicable compliances. |
| Item #3 - Per FAR 5.202(a)(11), the Contracting Officer need not synopsize if the contract action is made under the terms of an existing contract that was previously synopsized in sufficient detail to comply with the requirements of 5.207 with respect to the current contract action. |
| SECTION III. Summary of Key Documents |
| 1. Contract DAAHO1-89-C-0336, Modification P00111, dated 10 July 1992. |
| 2. Contract DAAHO1-89-C-0336, Modification P00160, dated 04 April 1994. |

- 3. Contractor Cost Proposal Mi-C14500, dated 11 March 1994.
- 4. Updated Contractor Computer Runs, dated 22 September 1994.
- 5. MICOM Report of Price Analysis Humber 94-0224, dated 13 September 1994 with enclosures.
- 6. MICOM Report of Price Analysis Number 94-0224A, dated 14 November 1994.
- 7. MICOM Update of Price Analysis Number 94-0224, dated 13 December 1994.
- 8. Technical Evaluation submitted by SFAE-MSL-ML-MG-A, dated 21 August 1994.
- 9. Revised Technical Evaluation submitted by SFAE-MSL-ML-MG-A, dated 17 November 1994.
- 10. Claim of Limited/Restricted Rights Legend, LVS letter 3-67100/94L-526, dated 14 October 1994.





SECTION IV. PreBCM Introduction

1. Exhibits/Attachments

- a. Contract DAAH01-89-C-0336, Modification P00111
- b. Contract DAAHO1-89-C-0336, Modification P00160
- c. Report of Price Analysis Numbers 94-0224, 94-0224A and updated Report of Price Analysis
- d. Technical Evaluations.
- e. Claim of Limited/Restricted Rights Legend, Letter.

2. Background

- a. Procurement History The Reduced Range Practice Rocket (RRPR) was recommended as a Value Engineering Change to the current Multi-Year Production Program (MYP II, Contract No. DAAH01-89-C-0336) in 1990. A Value Engineering Change Proposal Concept (VECP-C No. R200) was submitted initially by LVS in December 1990, updated in August 1991 and approved by the government in September 1991. The formal VECP MI-C1450 was then submitted, and was approved in March 1992. To authorize development and implementation of the RRPR, the VECP was incorporated into the MYII Contract by contract Modification Number P00111 dated 10 July 1992 and revised by contract Modification Number P00160 dated 4 April 1994.
- b. Negotiation Environment This action will result in the definitization of contract modifications P00111 and P00160.
- 3. Type of Contract: This is not applicable in accordance with AFARS 1.691-3, as this is not a new requirement.
- 4. Source Selection: This is not applicable in accordance with AFARS 1.691-3, as this is not a new requirement.

SECTION V. PreBCM Cost Analysis

A summary comparison of the cost categories is listed below in columnar format representing the contractor's proposal, price/technical evaluation and the government's pre-negotiation objective. All the dollars shown below are the reflected savings and, therefore, will be a decease to the overall contract price.

| Cost Element | Initial Proposal | Updated <pre>Proposal</pre> | Price/Technical Recommended | Government Objective | Notes |
|-----------------|---------------------|-----------------------------|--------------------------------|-------------------------|-------|
| Dallas Dir Cost | \$ 2,606,401 | \$ 2,686,286 | \$ 2,606,415 | \$ 2,686,286 | |
| Material | (22,659,388) | (22,594,675) | (22,718,003) | (22,718,003) | 2 |
| Matl Overhead | (842,313) | (820,653) | (803,953) | (803,953) | |
| Labor | 24,222 | 195,596) | 194,003) | (194,003) | 3 |
| Labor Overhead | 590,711 | (338,498) | (335,870) | (335,870) | |
| Other Dir Chrgs | (<u>117,880)</u> | (<u>115,703)</u> | (<u>59,421)</u> | (59,421) | 4 |
| Direct Costs | (20,398,247) | (21,378,839) | (21,504,835) | (21,424,964) | |
| G&A | (2,368,305) | (2,559,057) | (2,536,772) | (2,528,146) | 5 |
| Cost | (22,766,552) | (23,937,896) | (24,041,607) | (23,953,110) | |
| FCCOM | (31,579) | (55,012) | (59,874) | (59,874) | 6 |
| TOTAL COST | (22,798,131) | (23,992,908) | (24,101,481) | (24,012,984) | |
| Profit PRICE | 0 (22,798,131) | (23,992,908) | $\frac{0}{(24,101,481)}$ | 0 (24,012,984) | 7 |



FOR OFFICIAL USE ONLY



| Cost Element | Initial Proposal | Updated Proposal | Price/Technical Recommended | Government Objective | Minimum Net Savings |
|------------------------|---------------------|---------------------|--------------------------------|-------------------------|---------------------|
| Hardware Credits | (\$83,600,057) | (\$84,234,093) | (\$83,812,217) | (\$83,812,217) | |
| Advanced Material | 10,299,829 | 10,300,909 | 10,183,366 | 10,183,366 | |
| Contract Deletions | (73,300,228) | (\$73,933,184) | (\$73,628,851) | (\$73,628,851) | |
| Added: Production | 45,737,829 | 44,796,619 | 44,700,521 | 44,700,521 | |
| Deve1&Imp | 4,764,268 | 5,143,657 | 4,826,847 | 4,915,346 | |
| Acquisition Savings | (\$22,798,131) | (\$23,992,908) | (\$24,101,483) | (\$24,012,984) | (\$26,010,309) |
| Government Cost-Testi | ng | | \$ 1,068,721 | \$ 1,068,721 | \$ 1,068,721 |
| Government Cost - Adv | Matl | | \$11,612,911 | \$11,612,911 | \$11,612,911 |
| Net Acquisition Savin | ıgs | | (\$11,419,851) | (\$11,331,352) | (\$13,328,677) |
| LVS Share | | | \$ 5,709,926 | \$ 5,665,676 | \$ 6,664,339 |
| Summary of Contract C | hange: | | | | |
| Acquisition Savings | | | (\$24,101,483) | (\$24,012,984) | (\$26,010,309) |
| Payment: LVS Share | | | 5,709,926 | 5,665,676 | 6,664,339 |
| Net Contract Reduction | n (Government) | | (\$18,391,557) | (\$18,347,308) | (\$19,345,970) |

NOTE: All dollars are rounded to the nearest whole dollar.

 Dallas Direct Cost - The cost proposed for this function includes engineering, engineering administration and program support, program management, liaison engineering, electronic manufacturing support, proposed support, mechanical systems P-Code support and configuration management.

| Cost Element | Initial Proposal | Updated <u>Proposal</u> | Price/Technical Recommended | Government Objective |
|--------------------|---------------------|----------------------------|--------------------------------|-------------------------|
| LVS (Dallas) | | | | |
| Engineering Labor | \$1,490,532 | \$1,532,768 | \$1,488,054 | \$1,532,768 |
| Engineering Ovrhd | 615,927 | 654,524 | 628,866 | 654,524 |
| Engineering ODC | 416,288 | 414,801 | 411,669 | 414,801 |
| All Other | 83,654 | 84,193 | 77,826 | 84,193 |
| Dallas Direct Cost | \$2,606,401 | \$2,686,286 | \$2,606,415 | \$2,686,286 |

- (a) The updated LVS proposal increased the total engineering hours from 39,044 to 39,888 but did not provide any detailed support.
 - (b) The recommended position accepts 38,913 engineering labor hours.
- (c) The objective position accepts the LVS's proposed 39,888 hours providing all the additional documentation in which to support this position is provided.

2. Material

(a) The LVS 8ill of Materials is stratified into five Material Type (MT) categories 100 - 500, which are shown below:

| <u>MI</u> | Description |
|-----------|----------------------|
| 100 | Raw Material |
| 200 | Standard Hardware |
| 300 | Purchase Parts |
| 400 | Purchased Labor |
| 500 | Major Subcontractors |

- (b). The contractor proposed actual direct material costs for the Camden Cost Center. These actuals are proposed for both debits and credits. They represent direct materials that are already on purchase order, or were purchased as advance material for the multi-year program. The changes to the material cost result from credits for the cost of deleted parts and debits for the cost of added parts. Obsolete material consists of deleted parts that have already been purchased and are treated as a contract debit. See Paragraph 7.d of Report of Price Analysis 94-0224, Attachment 1.
 - (c). The following is a summary comparison of the material cost:

<u>Credits:</u> The Credits consists of the following deleted parts: Fuse, Original Ballast Weights, Warhead Skin, Original Smoke Canister, Launch Tubes, LPC Cable, Gold Dot Connectors, and Lower Value Parts

Obsolete Materials: Consists primarily of the Gold Dot Connectors, Advance Material for the Fuse, and the LPC Cable

<u>Debits:</u> The Debits consists of the following added parts: Redesigned Launch Tubes, Warhead Skins, Ballast Bars, LPC Cable, Smoke Cartridge and Lower Value Parts.

| | Initial | Updated | Price/Technical | Government | |
|--------------------|-----------------|----------------|-------------------|-------------------|-------|
| Cost Element | <u>Proposal</u> | Proposa 1 | Recommended | Objective_ | Notes |
| Credits: | | | | | |
| Subcontracts | (\$42,213,119) | (\$42,213,119) | (\$42,213,119) | (\$42,213,119) | |
| Other Mat'l | (\$13,539,384) | (\$13,538,048) | (\$13,803,966) | (\$13,803,966) | (1) |
| Util&ShopSupp | (\$ 1,281,953) | (\$ 1,281,849) | (\$ 903,545) | (\$ 903,545) | (2) |
| Non-Recurring | (\$ 1,500) | (\$ 1,500) | <u>(\$ 1,500)</u> | <u>(\$ 1,500)</u> | |
| Total Credits | (\$57,035,956) | (\$57,034,516) | (\$56,922,130) | (\$56,922,130) | |
| Obsolete Material: | | | | | |
| Subcontracts | \$ 7,920,438 | \$ 7,920,438 | \$ 7,920,438 | \$ 7,920,438 | |
| Other Mat'l | \$ 689,339 | \$ 689,339 | \$ 689,339 | \$ 689,339 | |
| Util&ShopSupp | \$ 206,269 | \$ 206,268 | \$ 147,474 | \$ 147,474 | |
| Subtotal | \$ 8,816,046 | \$ 8,816,045 | \$ 8,757,250 | \$ 8,757,250 | |
| Contract Credit | (\$48,219,910) | (\$48,218,471) | (\$48,164,880) | (\$48,164,880) | |
| Debits: | | | | | |
| Subcontracts | \$19,200,168 | \$19,200,168 | \$19,200,168 | \$19,200,168 | |
| Other Mat'l | \$ 4,993,440 | \$ 4,993,440 | \$ 4,993,440 | \$ 4,993,440 | |
| Util&ShopSupp | \$ 591,499 | \$ 591,499 | \$ 426,522 | \$ 426,522 | (2) |
| Non-Recur Prod | \$ 24,228 | \$ 91,175 | \$ 79,233 | \$ 79,233 | (2) |
| K/R Development | \$ 301,474 | \$ 297,997 | \$ 297,997 | \$ 297,997 | |
| Subtotal | \$25,110,809 | \$25,174,279 | \$24,997,360 | \$24,997,360 | |
| Tooling Matl | \$ 449,713 | \$ 449,517 | \$ 449,517 | \$ 449,517 | |
| Total Debits | \$25,560,522 | \$25,623,796 | \$25,446,877 | \$25,446,877 | |
| Total Material | (\$22,659,388) | (\$22,594,675) | (\$22,718,003) | (\$22,718,003) | |

⁽¹⁾ The only cost questioned relates to the ballast weights for the 1.864 practice pods that were priced in the original multi-year contract. The recommended and objective positions deletes the weights at the prices originally included in the contract. LVS has deleted these parts at prices based on a quote which would be for a much larger quantity.



- (2) Estimates for Utilization (material losses) and Shop Supplies ("as required" materials such as paints, solvents, and cleaners) are estimated as a percentage of direct material.
- (i) The <u>proposed</u> utilization rates for the rocket parts are 0.45% for the earlier CLINs and 0.60% for the later CLINs, the launch pod container rates are 1.02% and 1.14%, and Shop Supplies are estimated at 1.57% for all CLINs.
- (ii) The recommended and objective positions incorporates the DPRO recommended utilization rates of 0.5% for the rocket parts and 1.06% for the launch pod container, and a Shop Supplies rate of 0.95% for all CLINs.
- 3. Labor The LVS position, has been accepted. Differences are due to DPRO evaluated rates which are lower than the proposed and result in a lower credit to the Government.

 Hours:
 Proposed
 Recommended/Objective

 19,634
 19,634

 Rates:
 Proposed
 Recommended/Objective

 \$ 9.962
 \$ 9.881

4. Other Direct Charges - These direct charges include travel costs for airfares, car rental, lodging and meals, engineering computer costs, computer administration costs, man-loaded on-site labor, financial control, traceability, and miscellaneous ODC Wrap rates. For a more detailed explanation see Report of Price Analysis 94-0224, dated 13 September 1994, Paragraph 7f(1)(2), Attachment 1.

| <u>Credit</u> Other Direct Charges: | Proposed | Evaluated/Objective |
|-------------------------------------|-------------|---------------------|
| Production | (\$ 59,614) | (\$106,392) |
| Freight&Express | (347,887) | (216,297) |
| | (\$407,501) | (\$322,689) |
| Obsolete Other Direct Charges: | | |
| Freight&Express | \$ 53,777 | \$ 33,277 |
| Debit Other Direct Charges: | | |
| Production | \$ 55,687 | \$ 98,371 |
| Operations Control | 91 | 91 |
| Quality Assurance | 24,606 | 24,606 |
| Material Support | 361 | 361 |
| Freight&Express | 151,580 | 94,985 |
| Mfg Engineering | 5,715 | 5,715 |
| Financial | 0 | 5,862 |
| | \$238,021 | \$229,991 |
| Total OOC's | (\$115,703) | (\$ 59,421) |

- (a) The following is a comparison of the initially proposed and evaluated rates which were applied to labor hours for miscellaneous direct charges and freight&express.
- (b) The government's evaluated position was developed as follows; the production rate is based on CY92 actuals as reported in the current proposal, support labor factors are from the previous proposal and are based on CY91 actuals, and the freight&express factor is based on the latest proposed factor from LVS's Rate and Factor Handbook.





(c) The differences are due to application of the rates. However, after factfinding it was agreed that the objective position will be as shown below:

| | Proposed | Eva luated | Objective |
|---------------------------|----------|------------|-----------|
| Production | \$.263 | \$.2989 | \$.2989 |
| Operations Control | 0 | .5728 | |
| Quality Assurance | 0 | .5749 | 0 |
| Mater 1a 1 | 0 | .9472 | |
| Manufacturing Engineering | 0 | .6095 | |
| Freight&Express | 0.61% | 0.384 | 0.38% |

- 5. G&A The recommended and objective positions utilized the DPRO interim recommended rates.
- 6. Facilities Capital Cost of Money (FCCOM)
- (a) The proposed FCCOM is based on actual and negotiated forward pricing factors. These were negotiated using a 5.5% Treasury Rate.
- (b) The evaluated and objective FCCOM position is based on the negotiated factors adjusted for the latest Treasury Rate of 7.0%. The major portion of the above difference is due to the base to which the factors are applied.

| | Proposed | Evaluated/Objective |
|--------|------------|---------------------|
| FCCOM: | (\$55,012) | (\$79,910) |

7. Profit - Profit is not applicable to this action.

SECTION VII. Pre8CM Price Analysis

Price Analysis means the process of examining and evaluating a proposed price without evaluating its separate cost elements and fee. Proposed prices are compared to indicators that are outlined in the Armed Services Pricing Manual. The prenegotiation objective position has utilized all past information that was available as well as taking into account the reduction in the Rocket Line. The negotiated minimum savings shown below were incorporated into Contract DAAHO1-89-C-0336 by Modification P00160, all Instant Contract CLINs resulted in the government objective utilizing the NLT Minimum Net Savings amount which is addressed in Modification P00160.

| INSTANT: | CLIN | PROPOSED | <u>EVALUATED</u> | <u>OBJECTIVE</u> | HINIHUM NET SAVINGS (P00160) |
|----------|--------|----------------|------------------|------------------|-------------------------------|
| | 0034AA | \$ 958,796 | (\$2,290,211) | (\$3,012,727) | (\$3,012,727) |
| | 0034AB | (\$2,548,114) | (\$1,475,359) | (\$2,000,942) | (\$2,000,942) |
| | 0044AA | (\$4,189,442) | (\$2,503,879) | (\$3,012,727) | (\$3,012,727) |
| | 0049AA | (\$ 259,165) | (\$ 148,387) | (\$ 161,627) | (\$ 161,627) |
| | 0049AB | (\$ 352,510) | (\$ 201,832) | (\$ 219,813) | (\$ 219,813). |
| FUTURE: | | | | | |
| | 0044AB | (\$15,206,718) | (\$15,109,892) | (\$15,206,718) | (\$10,799,916) |
| | 0044AC | (\$ 2,395,755) | (\$ 2,371,922) | (\$ 2,395,755) | (\$ 1,590,410) |
| | TOTAL: | (\$23,992,908) | (\$24,101,483) | (\$26,010,309) | (\$20,798,162) |

There was no cost or pricing data submitted in which full reliance was not placed and which was not used by the contracting officer in determining the total price objective. There was no cost or pricing data submitted by the contractor that was recognized by the contracting officer as being inaccurate, incomplete, or noncurrent.









SECTION VIII. Special Provisions

- 1. Paragraph A-2 of Modification P00111 has set the Contractor's Development and Implementation Costs at a Not-To-Exceed (NTE) amount of \$4,800,000 and the government's NTE amount at \$2,000,000. This stipulation has never been rescinded. Therefore, the Contractor's Development and Implementation Costs shall not exceed \$4,800,000.
- 2. The Contractor has proposed all Development and Implementation Costs under CLIN 0034AA thereby creating a cost for this CLIN. The government's position is that this cost should be spread across all the Instant Contract CLINs.

SECTION IX. PreBCM Other Information

The contractor has stamped all drawings with a limited/restricted rights legend. See LVS letter 3-67100/94L-526 dated 14 October 1994; Attachment 6. It is the opinion of the government that this provision should not be included on any documents submitted as a VECP and removal will be required before definitization.

SECTION X. PreBCM Attachments

- 1. MICOM Report of Price Analysis 94-0224, dated 13 September 1994 with enclosures.
- 2. MICOM Report of Price Analysis 94-0224A, dated 14 November 1994.
- 3. MICOM Report of Price Analysis Update, dated 13 December 1994.
- 4. Technical Evaluation, dated 21 August 1994.
- 5. Revised Technical Evaluation, dated 17 November 1994.
- 6. LVS letter, Subject Limited/Restricted Rights Legend, dated 14 October 1994.
- 7. Contract DAAH01-B9-C-0336, Modification P00111, dated 10 July 1992.
- 8. Contract DAAH01-89-C-0336, Modification P00160, dated 4 April 1994.







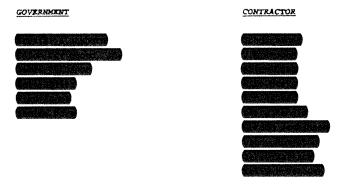
PostBCM Compliances

Compliances: (If applicable)

- a. A "Certification of Current Cost or Pricing Data" is required for this action and enclosed in the file. (FAR 15.804-4).
- b. Type of Contract Determination & Findings has been approved by the Contracting Officer. Yes No ____ N/A $_{
 m X}$ _
 - c. Funds are available to cover the contract requirements. Yes X No

2. Negotiations:

Negotiations commenced on 7 November 1994 and concluded on 26 July 1995. The following individuals participated in the negotiations:



The negotiated settlement for VECP MI-C1450, "Reduced Range Practice Rocket" is as follows:

Element

| Total Hardware Credits | (\$73,628,851.00) |
|--|-------------------|
| Production Debits | \$44,700,521.00 |
| Manufacturing Savings | (\$28,928,330.00) |
| Contractor Development & Implementation | \$ 4,800,000.00 |
| Acquisition Savings | (\$24,128,330.00) |
| Government Cost: Testing | \$ 1,068,721.00 |
| Advance Material Obsolescence | \$ 1,018,336.00 |
| Net Acquisition Savings | (\$22,041,273.00) |
| Contractor Share | \$11,020,637.00 |
| Net Contract Reduction | (\$13,107,694.00) |
| Less Gov't Savings Deobligated in P00160 | \$ 5,399,958.00 |
| | (\$ 7,707,736.00) |
| Future Lump Sum Royalties (Contractor Share) | (\$ 1,922,040.00) |
| Final Adjustment to the Contract | (\$ 5,785,696.00) |







The following Memorandums for Record are incorporated in this PostBCM to provide a summarization of the final negotiations:

a. Memorandum for Record Dated: 26 July 1995

Author: Render 1999

Subject: Settlement of Value Engineering Change Proposal, M1-C1450

b. Memorandum for Record

Dated: 20 July 1995 Author:

Subject: Settlement of Value Engineering Change Proposal, MI-C1450

c. Memorandum for RecordDated: 29 June 1995

Author: (1988)

Subject: Settlement Discussion with the MICOM PARC, in regard to Value Engineering

Change Proposal (VECP) HI-C1450, Reduced Range Practice Rocket (RRPR)

 d_{\star} , Memorandum for Record

Dated: 30 October 1995 Author:

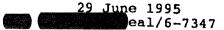
Subject: Settlement of VECP MI-C1450, Data Rights

2. Other Information:

- a. Based upon all factors the total net acquisition savings of \$22,041,273 is considered fair and reasonable and is hereby recommended for acceptance.
- b. There was no cost or pricing data submitted in which full reliance was not used by the Contracting Officer in determining his total price objective and in negotiating the final price. There was no cost or pricing data submitted by the contractor that was recognized by the Contracting Officer during negotiations as being inaccurate, incomplete, or noncurrent.
- 3. LVS has provided a confirmation of negotiations.



AMSMI-AC-CBC



MEMORANDUM FOR RECORD

SUBJECT: Settlement Discussion with the MICOM PARC, in regard to Value Engineering Change Proposal (VECP) MI-C1450, Reduced Range Practice Rocket (RRPR)

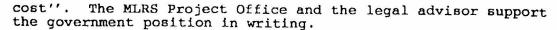
1. A meeting was held with the PARC on 27 June 1995 to discuss the subject negotiation and the implications of the material obsolescence issue. And the undersigned were present at the discussion.

2. Background:

- a. Multiyear II Contract (MY II): The MLRS Project Office had a requirement in fiscal years FY89-FY93 which met the minimum requirements for a second multiyear contract for production of both launchers and air vehicles. A Congressional requirement in Section 107 of the FY89 Defense Authorization Act mandated that in order to award a multiyear contract, the negotiated price, with adjustments for differences in quantity, inflation, and configuration, must demonstrate a 10% savings over current negotiated contracts. The contract awarded was a five year multiyear firm fixed-price with an economic price adjustment provision (FFP w/EPA) procurement with economic order quantities for advance materials. The initial contract award was for \$941,960,820.
- b. Advance Materials: During the planning phase of the MY II contract the purchase of ``car load lots'' of advance material was considered to be the most effective method for reducing the price of the hardware. The savings on the Multiyear I contract awarded six years earlier was the basis for this decision. On the MY II contract there was a validated savings reported to the Congress of 13.8% for the Multiyear approach over annual buys. Almost all of the validated savings was associated with the advance materials. The eventual agreement reached was to have LTV purchase advance materials in the most economical manner with the subcontractors and suppliers, and maintain the material without additional cost to the government until the material was introduced into work in process.
- c. Progress Payments: The regulations in effect at the time of MY II negotiation restricted the percentage amount of progress payments which could be allowed to a large business. Loral Vought Systems (LVS) did not have a problem with the ordinary performance on the multiyear, but was not willing to carry the expense of the advance materials (some for as long as 6 years) without an increase in the profit rate to a point not acceptable to the contracting officer. A compromise was reached through an arrangement where only the advanced materials were accepted on a

Certificate of Conformance (COC), stored as government property but maintained by the contractor's materials procedures, and reported to the Procuring Contracting Officer on a semi-annual basis. The contractor was authorized to voucher (bill) 100% of the advance materials cost at the time that it was delivered by the subcontractor or vendor. Delivery and payment to LVS was effected on the COC. It is calculated that this process saved approximately \$3M in profit had the normal progress payment liquidation procedures been used. The procedure worked without any significant problems throughout the contract period of performance.

- Value Engineering Change Proposal MI-C1450, Reduced Range Practice Rocket (RRPR): The MLRS Project Manager had a requirement from the User Community for a reduced range practice rocket with a significantly shorter range than the practice The practice rocket essentially required the same range requirement as the tactical rocket (approximately 20 kilometers). This range requirement restricted the locations that could accommodate an MLRS rocket practice mission to White Sands Missile Range (WSMR), NM, and Grafenwoehr, Germany. The cost associated with a WSMR practice mission for annual service practice was prohibitive and the safety restrictions imposed by the German government at Grafenwoehr limited MLRS to only two firing points. Neither of these conditions were acceptable as a means of realistic training for the operators of the system. There was insufficient time to budget RDT&E funds to develop a new Reduced Range Rocket without unacceptable costs and delays. At this juncture, LVS submitted a value engineering change proposal (VECP) to develop a RRPR. Eventually, the VECP was approved and the RRPR tested and approved for production. An adroit series of changes converted a quantity of tactical rockets to practice rockets and then to reduced range practice rockets. These, and subsequently contracted RRPRs, have been delivered to the U.S. Army and to Foreign Military Sales (FMS) customers.
- e. The incorporation of the subject VECP into MY II contract converted the last 6,434 Practice Rocket pods to Reduced Range Practice Rocket (RRPR) pods. The RRPR design utilizes a revised warhead structure, warhead skin, associated cabling to link the fire control system, and has no fuze. This revised configuration caused advanced materials purchased at the multiyear contract outset to become ``surplus advance material''. This material is of the correct configuration for the practice and tactical rockets but cannot be used on the RRPR.
- 2. During the initial negotiation sessions for settlement of VECP MI-C1450 in February 1995 the government's contention was that the surplus advance materials represented a government cost within the meaning of the VECP clause of the contract and should be deducted from the acquisition savings before the savings are shared. The LVS contention was that the materials in question are 'good material' for practice and tactical rocket use and as such do not represent a cost; hence are not a 'government



- 3. The settlement of the subject VECP is stalemated by two key factors which effectively block an agreement. All other aspects of the settlement have been agreed upon. The two factors at issue are (a) the advanced materials and (b) the manufacturing rights for future sales to FMS or third party sales.
- 4. The desire to reach a negotiated settlement, as opposed to resolution through a unilateral determination, is predicated on an ambiguity contained in modifications P00111 and P00160 which failed to include a value for the surplused advanced materials in the not to exceed (NTE) value for the government cost to implement the VECP. The omission of the value for advance materials was deliberate (based on discussions with the contract specialist involved) since an exact value could not be established at that time. The incorporation of the advance material value was deferred by mutual agreement until later. The deferment agreement was not reduced to writing and is a area of discord in this settlement. This ambiguity is now one of the main tenants of the disagreement between the Contracting Officer and the contractor (LVS).
- In the event that a requirement for tactical or practice rockets should develop in the future for either an FMS requirement or for a U.S. requirement, the surplused advanced materials would constitute an available bargain to the U.S. government. The materials were purchased some 6 years ago and would enjoy not having escalation applied for the approximately 10 years that the materials have escaped. Additionally the materials were purchased in car load lots obtaining an economy of scale that is no longer available. The shelf life of the advance materials does not expire in the foreseeable future. As part of any negotiated settlement with LVS on the VECP settlement an extension to the no cost to the government storage agreement for an additional 3 to 5 years will be negotiated. This will assure that the surplused materials are available at reduced cost if a requirement develops within the foreseeable future.
- 6. The meeting was concluded with agreement that the MLRS PMO would be contacted by the Contracting Officer to `revisit' the advance materials obsolescence issue, and if no adjustments were forthcoming in the PMO's position, then negotiations would proceed to settle the VECP on the most equitable basis possible.

Contracting Officer

MEMORANDUM FOR RECORD

20 July 1995

SUBJECT: Settlement of Value Engineering Change, MI-C-1450

1. The settlement of the Reduced Range Practice Rocket Value Engineering Change Proposal (VECP) was discussed, among other subjects, during a visit by the settlement of Loral Vought Systems, Dallas, Texas, to the undersigned on 6 July 1995. All aspects of this settlement have been discussed, and agreed upon, with the exception of the amount of obsolesce that the government will experience as a result of the VECP. The following offer had been made and the elements, other than the Advance Material amount had been accepted by both parties.

| Element | Amount |
|-----------------------------------|---------------------|
| Total Hardware Credits | |
| including Advance Mat'l | (\$83,812,217) |
| Advance Material | \$10,183,366) |
| Production Credits | (\$73,628,851) |
| Production Debits | \$44,700,521 |
| Manufacturing Savings | (\$28,928,330) |
| Contractor Dev & Imp | 4,800,000 |
| Acquisition Savings | (\$24,128,330) |
| Government Cost - Testing | \$1,068,721 |
| Government Cost - Advance Mat'l | <u>931,279</u> |
| Net Acquisition Savings | (\$22,128,330) |
| Contractor Share | \$11,064,165 |
| Contract Reduction in Performance | (\$24,128,330) |
| Payment of Contractor Share | \$11,064,165 |
| Net Contract Reduction | \$13,064,165) |
| Less amount already deobligated | <u>\$ 5,399,958</u> |
| Further Contract Reduction | (\$ 7,664,207) |

Contractor's total share of savings: \$11,064,165 Government total share of savings: \$13,064,165

- 2. The contractor did not accept this initial offer due to the treatment of the Advance Materials. Lengthy discussions with the contractor had failed to bridge the difference. On 6 July 1995 it was decided to recess the negotiations and search for common ground upon which to structure a settlement. Additional background information is at Enclosure 1.
- 3. The issue of the amount of Advance Materials that are obsoleted by the VECP was re-visited with MLRS Project Office, on 6 July 1995. It was agreed that 100 percent of the materials being made obsolete, and thus becoming a government expense, was not a defensible position.

 agreed that 10 percent of the Advance Materials (or \$1,018,336) would be made obsolete by the VECP and the remainder of the \$10,183,336 would be useable (at no additional cost to the government) in the event the government decided at some future

time to purchase tactical or practice rockets of the "old" configuration. The PMO expressed a desire to obtain additional data rights, if possible, as a result of this reevaluation and change in position on the obsolesce issue without additional cost to the program.

4. An alternative offer was developed, and offered to LVS on 11 July 1995, as listed below which incorporates the 10 percent obsolesce of Advance Materials, additional data rights, and the elements of the offer previously discussed.

| Element | Amount |
|---|---|
| Total Hardware Credits Production Debits Manufacturing Savings Contractor Dev & Imp Acquisition Savings | (\$73,628,851) \$44,700,521 (28,928,300) \$4,800,000 (\$24,128,330) |
| Contract Reduction in Performance Government Cost - Testing | (\$24,128,330) \$1,068,721 |
| Advance Material Obsolescence Net Acquisition Savings | 1,018,336 22,041,273 |
| Contractor Share | \$11,025,637 |
| Net Contract Reduction Less amount already deobligated Further reduction to contract | (\$13,107,694) <u>\$ 5,399,958</u> (\$7,707,736) |

- 5. The incorporation of the subject VECP into MY II contract converted the last 6,434 Practice Rocket pods to Reduced Range Practice Rocket (RRPR) pods. The RRPR design utilizes a revised warhead structure, warhead skin, associated cabling to link the fire control system, and has no fuze. This revised configuration caused some advanced materials purchased at the multiyear contract outset to become 'surplus advance material'. This material is of the correct configuration for the practice and tactical rockets but cannot be used on the RRPR.
- 6. During the initial negotiation sessions for settlement of VECP MI-C1450 in February 1995 the government's contention was that the surplus advance materials represented a government cost within the meaning of the VECP clause of the contract and should be deducted from the acquisition savings before the savings are shared. The LVS contention was that the materials in question are "good materials" for practice and tactical rocket use and as such do not represent a government cost. The MLRS Project Office and the legal advisor supported the government position in writing to that effect at that time.
- 7. The negotiation for settlement of the subject VECP were stalemated by two key factors which effectively block an

agreement. All other aspects of the settlement have been agreed upon. The two factors at issue are (a) the advanced materials and (b) the manufacturing rights for future sales to FMS or third party sales.

- 8. In the event that a requirement for tactical or practice rockets should develop in the future for either an FMS requirement or for a U.S. requirement, the surplused advanced materials would constitute an available bargain to the U.S. government. The materials were purchased some 6 years ago and would enjoy not having escalation applied for the time that the materials have been in storage. Additionally, the materials were purchased in `car load lots' obtaining an economy of scale that is no longer available. The shelf life of the advance materials does not expire in the foreseeable future. As part of any negotiated settlement with LVS on the VECP settlement an extension to the no cost to the government storage agreement for an additional 2 to 5 years will be negotiated. This will assure that the surplused materials are available at reduced cost if a requirement develops within the foreseeable future.
- 9. Loral submitted a revised offer on 12 July 1995 relative to settlement of RRPR and disposition of the Data Rights issue:

Amount

Element

| Total Hardware Credits Production Debits Manufacturing Savings Contractor Dev & Imp Acquisition Savings | (\$73,628,821) \$44,700,521 (28,928,330) \$4,800,000 (\$24,128,330) |
|--|--|
| Contract Reduction in Performance Government Cost - Testing Subtotal Government Cost - Advance Material Net Acquisition Savings Contractor Share | (\$24,128,330) \$1,068,721 (\$23,069,609) 1,018,336 (\$22,041,273) \$11,020,636 |
| Contract Reduction in Performance Less Contractor Share Net Contract Reduction Less amount already deobligated Further reduction to contract | (\$24,128,330) \$11,020,636 (\$13,107,694) \$5,399,958 (\$7,707,736) |

Note: Contractor share of Royalty (\$2,113,120) is based on of future contract savings for 940 RPs.

Note: Government share of Royalty (\$2,113,120) is based on of future contract savings for 940 Rps.

Offer agrees with ``cost free'' storage of the residual Advance Materials at Camden, Arkansas, for two and one half years after delivery of all hardware (August 1999). Offer agrees to let the

Government acquire the data rights to the RRPR in accordance with the attached special provision H-XX.

Royalty Calculation for the Reduced Range Practice Rocket (RRPR) Rocket Pod Container (RPC):

\$(28,928,330) divided by 6,434 RPCs = \$ 4,496 \$4,496.00 times 940 RPCs = \$4,226,240 Contractor Share - 50% of \$4,226,240 = \$2,113,120 Government Share - 50% of \$4,226,240 = \$2,113,120

- 10. The text of the LVS proposed data clause is in full text at Enclosure 2.
- 11. The savings were calculated for Instant Contract quantities on contract DAAH01-89-C-0336, and future contact quantities being calculated on DAAH01-94-C-A003. The following table shows the quantities derived:

Instant Contract Units: 2,601 RRPR Pods As contained in modifications P00111 and P000160, DAAH01-89-C-0336.

| CLIN | Qty |
|--------|-------|
| 0034AA | 932 |
| 0034AB | 619 |
| 0044AA | 932 |
| 0049AA | 50 |
| 0049AB | 68 |
| 0044AB | 3,341 |
| 0044AC | 492 |
| • | 6,434 |

Contract DAAH01-94-C-A005

| CLIN | Qty |
|--------|-----|
| 0004AA | 680 |
| 0004AB | 24 |
| 0004AC | 96 |
| 0004AD | 12 |
| 0006AA | 22 |
| 0009AA | 21 |
| | 855 |

Schedule acceleration quantity 85
Total 940

12. The Unit Price Adjustment was derived by dividing the Manufacturing Savings of \$28,928,330 by the 6,434 RRPR Pods to obtain \$4,496 unit price reduction. The total number of RRPR Pods scheduled for delivery from first delivery in September 1993 for the 36 month royalty period through August 1996 is 855 RRPR pods. The contractor has requested pursuant to FAR 52.248-1, paragraph i(4) that the contracting officer consider the fact

that LVS has accelerated the schedule from January 1996 to December 1995 and each succeeding month through September 1996. This adds 85 units to the total under consideration for royalty purposes.

- 13. The royalty calculation for the RRPR is derived by multiplying the "unit cost savings" (\$4,496) by the number of units scheduled for delivery during the sharing period 855 plus the Schedule Acceleration Quantity of 85 units for a total of 940), the product of which is \$4,226,240.
- 14. After consultation with the Patent Attorney on the rights clause, a settlement offer was prepared 19 July 1995 containing the following elemental breakdown:

Amount

Element

| Amount |
|--|
| (\$73,628,851) \$44,700,521 (28,928,300) \$4,800,000 (\$24,128,330) |
| (\$24,128,330) \$1,068,721 |
| 1,018,336 22,041,273 |
| \$11,025,637 |
| (\$13,107,694) <u>\$ 5,399,958</u> (\$7,707,736) \$4,226,240 (\$3,481,496) |
| |

provided LVS provides continued bunker storage of advance materials at no cost to the government, and the settlement mod contains the following data rights clause:

H-XX Government Purpose License Rights in Technical Data Pertaining to VECP MI-C1450R1

Notwithstanding the Rights in Technical Data and Computer Software clause at DFARS 252.227-7013 the government shall have, as a minimum. Government Purpose License Rights (as defined in (a) 14 of the Rights in Technical Data and Computer Software clause) in the technical date pertaining to the items, components and processes of VECP MI-C1450R1

All technical data pertaining to VECP MI-C1450R1 shall be delivered either without restriction or marked with the legend

setforth in (b) (2) (iii) of the Rights in Technical Data and Computer Software clause.

15. The offer in paragraph 14 above utilized for future contract quantities an additional 85 pods under contract DAAH01-94-C-A005 which the contractor is accelerating delivery by one calendar month. In accordance with FAR 52.248-1, paragraph i(4) the Contracting Officer has the discretion of negotiating a lump sum settlement based on expected deliveries. If the contractor agrees with the data clause the contracting officer is inclined to accept the additional quantity for computation of the royalty. If the data rights clause is rejected, then an offer will be made without the additional future quantities, and without attempting to obtain additional data rights. The net effect of the additional quantities is \$382,160, based on the revised number of units multiplied by the unit cost savings.

Encli

1. Background:

- a. Multiyear II Contract (MY II): The MLRS Project Office had a requirement in fiscal years FY89-FY93 which met the minimum requirements for a second multiyear contract for production of both launchers and air vehicles. A Congressional requirement in Section 107 of the FY89 Defense Authorization Act mandated that in order to award a multiyear contract, the negotiated price, with adjustments for differences in quantity, inflation, and configuration, must demonstrate a 10% savings over current negotiated contracts. The contract awarded was a five year multiyear firm fixed-price with an economic price adjustment provision (FFP w/EPA) procurement with economic order quantities for advance materials. The initial contract award was for \$941,960,820.
- b. Advance Materials: During the planning phase of the MY II contract the purchase of "car load lots" of advance material was considered to be the most effective method for reducing the price of the hardware. The savings on the Multiyear I contract awarded six years earlier was the basis for this decision. On the MY II contract there was a validated savings reported to the Congress of 13.8% for the Multiyear approach over annual buys. Almost all of the validated savings was associated with the advance materials. The eventual agreement reached was to have LTV purchase advance materials in the most economical manner with the subcontractors and suppliers, and maintain the material without additional cost to the government until the material was introduced into work in process.
- Progress Payments: The regulations in effect at the time of MY II negotiation restricted the percentage amount of progress payments which could be allowed to a large business. Vought Systems (LVS) did not have a problem with the ordinary performance on the multiyear, but was not willing to carry the expense of the advance materials (some for as long as 6 years) without an increase in the profit rate to a point not acceptable to the contracting officer. A compromise was reached through an arrangement where only the advanced materials were accepted on a Certificate of Conformance (COC), stored as government property but maintained by the contractor's materials procedures, and reported to the Procuring Contracting Officer on a semi-annual The contractor was authorized to voucher (bill) 100% of the advance materials cost at the time that it was delivered by the subcontractor or vendor. Delivery and payment to LVS was effected on the COC. It is calculated that this process saved approximately \$3M in profit had the normal progress payment liquidation procedures been used. The procedure worked without any significant problems throughout the contract period of performance.
- d. Value Engineering Change Proposal MI-C1450, Reduced Range Practice Rocket (RRPR): The MLRS Project Manager had a requirement from the User Community for a reduced range practice

rocket with a significantly shorter range than the practice rocket. The practice rocket essentially required the same range. requirement as the tactical rocket (approximately 20 kilometers). This range requirement restricted the locations that could accommodate an MLRS rocket practice mission to White Sands Missile Range (WSMR), NM, and Grafenwoehr, Germany. The cost associated with a WSMR practice mission for annual service practice was prohibitive and the safety restrictions imposed by the German government at Grafenwoehr limited MLRS to only two firing points. Neither of these conditions were acceptable as a means of realistic training for the operators of the system. There was insufficient time to budget RDT&E funds to develop a new Reduced Range Rocket without unacceptable costs and delays. At this juncture, LVS submitted a value engineering change proposal (VECP) to develop a RRPR. Eventually, the VECP was approved and the RRPR tested and approved for production. An adroit series of changes converted a quantity of tactical rockets to practice rockets and then to reduced range practice rockets. These, and subsequently contracted RRPRs, have been delivered to the U.S. Army and to Foreign Military Sales (FMS) customers.

- 2. The incorporation of the subject VECP into MY II contract converted the last 6,434 Practice Rocket pods to Reduced Range Practice Rocket (RRPR) pods. The RRPR design utilizes a revised warhead structure, warhead skin, associated cabling to link the fire control system, and has no fuze. This revised configuration caused advanced materials purchased at the multiyear contract outset to become ``surplus advance material''. This material is of the correct configuration for the practice and tactical rockets but cannot be used on the RRPR.
- 3. During the initial negotiation sessions for settlement of VECP MI-C1450 in February 1995 the government's contention was that the surplus advance materials represented a government cost within the meaning of the VECP clause of the contract and should be deducted from the acquisition savings before the savings are shared. The LVS contention was that the materials in question are "good material" for practice and tactical rocket use and as such do not represent a cost; hence are not a "government cost". The MLRS Project Office and the legal advisor support the government position in writing.
- 4. Reduced Range Practice Rocket (RRPR) settlement details as confirmed by the contractor in a 17 April 1995 letter:

| Element | Amount |
|-------------------------|----------------|
| Total Hardware Credits | |
| including Advance Mat'l | (\$83,812,217) |
| Advance Material | \$10,183,366) |
| Production Credits | (\$73,628,851) |
| Production Debits | \$44,700,521 |
| Manufacturing Savings | (\$28,928,330) |
| Contractor Dev & Imp | 4,800,000 |
| Acquisition Savings | (\$24,128,330) |
| | |

| Government Cost - Testing | \$1,068,721 |
|--|--------------------------------|
| Government Cost - Advance Mat'l | <u>931,279</u> |
| Net Acquisition Savings | (\$22,128,330) |
| Contractor Share | \$11,064,165 |
| Contract Reduction in Performance | (\$24,128,330) |
| Payment of Contractor Share | \$11,064,165 |
| Net Contract Reduction | (\$13,064,165) |
| Less amount already deobligated Further Contract Reduction | \$ 5,399,958 (\$ 7,664,207) |

- 5. A dichotomy between the contractor's confirmation of negotiations and the contract specialist's record of negotiation relates to the lump sum settlement amount. The contractor maintains a position that it is entitled to a lump sum settlement of \$2,110,000 and the contract specialist contents that the advance material of \$8,000,000 was surplused by the VECP, thus offsetting the lump sum amount.
- 6. The negotiations for settlement of the subject VECP are stalemated by two key factors which effectively block an agreement. All other aspects of the settlement have been agreed upon. The two factors at issue are (a) the advanced materials and (b) the manufacturing rights for future sales to FMS or third party sales.
- 7. In the event that a requirement for tactical or practice rockets should develop in the future for either an FMS requirement or for a U.S. requirement, the surplused advanced materials would constitute an available bargain to the U.S. government. The materials were purchased some 6 years ago and would enjoy not having escalation applied for the approximately 10 years that the materials have been in storage. Additionally the materials were purchased in 'car load lots', obtaining an economy of scale that is no longer available. The shelf life of the advance materials does not expire in the foreseeable future. As part of any negotiated settlement with LVS on the VECP settlement an extension to the no cost to the government storage agreement for an additional 2 to 5 years will be negotiated. This will assure that the surplused materials are available at reduced cost if a requirement develops within the foreseeable future.

H-XX License Rights for VECP MI-C1450R1

Technical data pertaining to items, components or processes developed exclusively at private expense, which the Government would be entitled to have furnished with `Limited Rights' as defined in paragraph (a)(15) of the clause at 252.227-7013, shall, at no additional cost to the Government, be furnished with the following additional right:

The right to disclose or provide the technical data, in whole or in part and in any manner, for Government Purposes only, and to have or permit others to do so for Government Purposes only, to any U.S. person or corporation that has executed a Standard-Non-Disclosure Agreement which establishes third party beneficiary status in the contractor. If the recipient of the technical data has executed the Standard Non-Disclosure Agreement, the Contractor shall have no claim or right of action against the Government for damages related to misuse or unauthorized disclosure of the data. For purposes of this clause, "Government Purposes" shall include competitive procurement in the United States, but do not include any rights to have or permit others to use technical data for commercial purposes, or for purposes for foreign manufacture or foreign procurement. Contractor shall have, and shall retain, all commercial and foreign rights including Foreign Military Sales (FMS).

All technical data furnished to the Government that is marked with "Limited Rights" legend shall be marked with the following additional statement:

"In addition to the "Limited Rights" specified in paragraph (a)(15) of the clause at 252.227-7013 of the contract listed above, the Government has "License Rights" as specified in Clause H-XX of said contract."

SUBJECT: Settlement of Value Engineering Change, MI-C-1450

- 1. The settlement of the Reduced Range Practice Rocket Value Engineering Change Proposal (VECP) negotiation were finalized with of Loral Vought Systems, Dallas, Texas. Since an agreement could not be reached on a revision to the data rights related to this VECP and I decided to `back away' from this issue and use the provision currently in the general provisions. I had held discussions with the Patent Attorney earllier in the day.
- 2. I made a final settlement offer as follows:

| Element | Amount |
|---|--|
| Total Hardware Credits Production Debits Manufacturing Savings Contractor Dev & Imp Acquisition Savings Contract Reduction in Performance Government Cost - Testing | (\$73,628,851) \$44,700,521 (28,928,330) \$4,800,000 (\$24,128,330) (\$24,128,330) \$1,068,721 |
| Advance Material Obsolescence Net Acquisition Savings Contractor Share | 1,018,336 22,041,273 \$11,020,637 |
| Net Contract Reduction Less amount already deobligated Further reduction to contract Add future contract Royalties(contractor share) Adjusted Reduction to the contract | (\$13,107,694) \$ 5,399,958 (\$7,707,736) (\$1,922,040) (\$5,785,696) |

- 3. The settlement agreement provided for continued bunker storage of advance materials at no cost to the government for 2 1/2 years, or until Extended Range MLRS production, whichever occurs earlier. The data rights will be those currently in the contract. Eighty-five units were deleted from future contract royalties which were added as consideration for the Data Rights clause offered by the government earlier.
- 4. The contractor will confirm the agreement with a letter.

Contracting Officer

SUBJECT: Settlement of Value Engineering Change, MI-C-1450

- 1. The settlement of the Reduced Range Practice Rocket Value Engineering Change Proposal (VECP) was finalized during discussions with the settlement of Loral Vought Systems, Dallas, Texas, and the undersigned on 19 October 1995. All aspects of this settlement had been discussed, and agreed upon, during the July 1995 negotiation. At the reequest of the MLRS Project Manager negotiations were reopened to obtain a priced option for the data rights for the Reduced Range Practice Rocket for any foreighn country wishing to produce the device in it's own country. There was also a legal objection to the no cost storage agreement on the government property related to advance materials which required renegotiation.
- 2. The following provision for License Rights was negotiated in the July 1995 discussions and was reiterated:

H-XX Government Purpose License Rights in Technical Data Pertaining to VECP MI-C1450R1

Notwithstanding the Rights in Technical Data and Computer Software clause at DFARS 252.227-7013 the government shall have, as a minimum. Government Purpose License Rights (as defined in (a) 14 of the Rights in Technical Data and Computer Software clause) in the technical date pertaining to the items, components and processes of VECP MI-C1450R1

All technical data pertaining to VECP MI-C1450R1 shall be delivered either without restriction or marked with the legend setforth in (b) (2) (iii) of the Rights in Technical Data and Computer Software clause.

- 3. The consideration for the above change, and for the incorporation of an option for the data rights for possible sale to a foreign FMS customer, was deletion of the no cost storage agreement for the government owned advance materials.
- 4. The contractor offered to include an option for the data rights to the Reduced Range Practice Rocket for \$5,000,000.00 and a per warhead manufacturing royalty of \$5,000.00 each. Attempts to reduce these amounts were unsuccessful. The amounts were reluctantly accepted.

